



# ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES

(Approved by A.I.C.T.E, New Delhi & Affiliated to JNTU Anantapur, Anantapuramu)  
(Institute Accredited by NAAC, Bangalore) (Institute Accredited by IE (I), Kolkata)

## CRITERION 3 – RESEARCH INNOVATION AND EXTENSION

### 3.5. CONSULTANCY

#### 3.5.1 Revenue generated from consultancy and corporate training during the last five years

<b>Criterion Number</b>	<b>3</b>
<b>Metric</b>	<b>3.5.1</b>
<b>Details</b>	<b>Revenue generated from consultancy and corporate training</b>
<b>Pages</b>	<b>1</b>



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## 3.5.1 Revenue generated from consultancy and corporate training during the last five years

List of consultants and details of revenue generated by them  
Academic Year 2018-2019

S.No.	Name of the consultant	Name of consultancy project	Consulting/Sponsoring agency with contact details	Year	Revenue generated (INR in Lakhs)
1	P. Syamala Devi	TechF-DAQ	TechFluent Solutions Pvt. Ltd. Hyderabad	2018	1.05
2	CI: Dr. Teena Joseph Co-CI: Miss. T. NagaLakshmi Co-CI: Miss K. Rohini	Digital Valuation System	Codvy InfoTech Pvt.Ltd Bangalore	2018	1.00
3	CI: Dr. A.N. Nanda Kumar Co-CI: G.Surya Narayana Co-CI: Z.Shobha Rani	Development of E-Commerce Platform	BigWig Technologies Pvt. Ltd	2019	3.00

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ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
NEW BOYANAPALLI 516 126  
RAJAMPET, KADAPA DIST. A.P

Dt: 16/07/2018

To

The Principal,  
Annamacharya Institute of Technology and Sciences, Rajampet  
Y.S.R. District.

**Sub:** Request for Consultancy project “TechF-DAQ”

I am Sham Kumar from TechFLUENT Solutions Pvt. Ltd., Hyderabad. Our company specializes in the development of Electronics and Wireless Equipment's.

In light of our ongoing projects and future initiatives, we are seeking to collaborate with experts in this field. Therefore, we kindly request your assistance in deputing a faculty member from your esteemed institute who has expertise in Electronic Devices.

We are eager to discuss this potential collaboration in more detail at your earliest convenience.

Thank you for considering our request. We look forward to the possibility of working together.



Authorized Signatory  
For TechFLUENT Solutions Pvt. Ltd



Techfluent Solutions Private Limited.

12-1-2/3, Srinivasa Colony Opp: PMR Convention, Nagole - Bandlaguda Main Road Hyderabad - 500068, TS

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◆ Beacons ◆ Dataloggers ◆ Embedded ◆ RF Design



College Code : 70

# ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES :: RAJAMPET

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Recognized by UGC, New Delhi under sections 2(f) & 12(B) as per UGC act 1956. Institutional Member of ISTE

Date: 23/07/2018

To

Mr. Sham Kumar,  
Managing Director,  
TechFLUENT Solutions Pvt. Ltd., Hyderabad.

**Sub.:** Acceptance of Consultancy project – **TechF-DAQ** – Reg.,

In response to the letter received from TechFLUENT Solutions Pvt. Ltd., Hyderabad, dated on 16/07/2018 regarding the industrial collaboration and also identification of a suitable faculty member from our institute towards the consultant project **TechF-DAQ**.

After careful consideration, I am pleased to inform you that **Ms. P. Syamala Devi**, Assistant Professor, Department of ECE, has been identified as an ideal candidate for this collaboration. Ms. P. Syamala Devi has extensive experience and expertise in Electronic Devices.

Ms. P. Syamala Devi is enthusiastic about the opportunity to work with TechFLUENT Solutions Pvt. Ltd., Hyderabad and he is ready to contribute to the projects.

The estimated amount for the execution of this project is **Rs. 1,05,000/-** over the period of 10 Months.

Thank you for facilitating this valuable opportunity for our faculty.

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NEW BOYANAPALLI-516 126  
RAJAMPET, KADAPA DIST. A.P

## Consultancy Project Work Order

Date: 26/07/2018

To,  
 Ms. P. Syamala Devi  
 Assistant Professor  
 Department of ECE  
 Annamacharya Institute of Technology and Sciences, Rajampet  
 Y.S.R. District.

Sub: Request for Consultancy project "TechF-DAQ".

Dear Madam,

I am Sham Kumar from TechFLUENT Solutions Pvt. Ltd, Hyderabad. We have a requirement to TechF-DAQ. It is my pleasure to assign you this project.

The requirements for this project are as follows:

S. No	Features	Description
1	Oscilloscope	4-channel with a maximum sampling rate of 2 MSPS. Amplification stages that may be selected via software. Capability to monitor analogue inputs at a maximum rate of 2 million samples per second. Encompasses functions like as triggering, gain selection and adjustment of signal strength.
2	Frequency Counter	Maximum frequency of 2 megahertz
3	Voltmeter	The system has 12-bit analogue inputs that can operate as voltmeters and have the ability to adjust the gain programmatically. The input spans from -16 V to +16 V with a precision of 10 mV.
4	Voltage Source	There are three programmable devices with a resolution of 12 bits. These devices can operate with voltage ranges of +/-3.3 V, +/-5 V, and 0-3 V.



Techfluent Solutions Private Limited  
 12-1-2/3, 2nd Floor, Srinivasa Colony, Opp: PMR Convention,  
 Nagole - Bandlaguda Main Road, Hyderabad - 500068, Telangana.

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5	Current Source	Programmable with a resolution of 12 bits. The maximum current that may be achieved is 3.3 mA, taking into account the load resistance.
6	Logic Analyzer	four channels with a frequency of 4 MHz, capable of achieving a resolution of 15 nS.
7	Waveform Generator	Two arbitrary wave generators capable of producing sine and triangular waveforms. The frequency range is from 5 Hz to 5 KHz. S11 and S12 may be manually controlled for amplitude, with a range of +/-3 Volts.
8	Pulse Width Modulation (PWM)	There are four phase linked PWM generators. The resolution is 15 nanoseconds, while the duty cycle is in the nanosecond range. The frequency range is from 8 MHz to a maximum of 32 MHz, with the ability to modify the phase difference.
9	Capacitance	The measurement range extends from picofarads (pF) to microfarads (uF).
10	Sensors	Interface with any sensor that adheres to the I2C standard.
11	Operating Voltage	5V

For this project, we will remit an amount of Rs. 1,05,000 to the principal, AIFS Rajampet, as per the guidelines.

Thank you for your cooperation.



For TechFLUENT Solutions Pvt. Ltd



Techfluent Solutions Private Limited

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# CODVY Infotech Private Limited

Address: #12-2 Main Road, Near Marathahalli, Bangalore.

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Date: 27-09-2018

**From**

Mr.S.Vinoth Kumar  
CEO,CODVY INFOTECH PVT Ltd Address:  
#12-2 Main Road, Near Marathahalli,  
Bangalore.

**To**

The Principal,  
AITS, Rajampet,  
New Boyanapalli, Cuddpah dist- A.P.

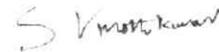
Respected Sir,

**Sub: Requesting to develop a software product for Digital Valuation System –Reg.**

I, Mr. S.Vinoth Kumar, Manager, CEO,CODVY INFOTECH PVT Ltd, inform that, we are starting the E- commerce business startup platform, and we have a problem with the tools we are using presently. We request you to depute your experts to develop a software tool which solves our e-commerce application development to reduce the work load of our business. We are ready to pay the consultancy charges to your institute for studying and solving problem and offering solutions. We are waiting for your response at earliest.

Thanking you sir in  
advance.

With Regards



**Mr S.Vinoth Kumar**

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College Code : 70

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Date: 30-09-2018,

From  
The Principal,  
AITS, Rajampet,  
New Boyanapalli,  
Cuddapah Dist.- A.P.

To  
Mr. S. Vinoth Kumar,  
CEO, CODVY INFOTECH PVT Ltd  
Address: #12, 2 Airport Road,  
Marthahalli, Bangalore.

Dear Sir,

Sub: Proposal for Consultancy work-reg

Concerning your letter dated 27.09.2018, thank you very much for the opportunity and we are pleased to work with you meet the requirement of our collaboration. We are interested to develop a software product; our contribution boosts up your productivity to lead the company. We are offering the consultancy work for Rs. 1,00,000/- and the duration of the project work will be around 4 months. We hope we get positive reply from you.

Thanking you,

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NEW BOYANAPALLI-516 126  
RAJAMPET, KADAPA DIST. A.P.

# CODVY Infotech Private Limited

Address: #12-2 Main Road, Near Marathahalli, Bangalore.

---

Date:04.10.2018

From

Mr.S.Vinoth Kumar  
CEO,CODVY INFOTECH PVT Ltd Address:  
#12-2 Main Road, Near Marathahalli,  
Bangalore.

To

The Principal,  
AITS, Rajampet,  
New Boyanapalli,  
Cuddpah Dist- A.P.

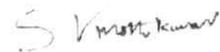
Dear Sir/Madam,

**Sub:** Accepting your offered Amount towards the development of the Project- Reg.  
\*\*\*

In connection with previous letter dated 30.09.2018. We are very happy to inform you that we are accepting to give our work to you for the amount you mentioned Rs 1,00,000/- to do. Hence I request you to complete the work with-in the specified time.

Thanking you Sir/ Madam

Sincerely,



Mr S.Vinoth Kumar

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# BigWig Technologies Pvt. Ltd

4th Floor, Narmada Arcade Hyderabad -500076

Date: 27-01-2019

**From**

Mr. T. Kishore Kumar  
Manager BigWig Technologies Pvt. Ltd  
4th Floor, Narmada Arcade  
Hyderabad -500076

**To**

The Principal,  
AITS, Rajampet,  
New Boyanapalli,  
Cuddpah dist- A.P.

Respected Sir,

**Sub:** Requesting to develop a software Application - Reg.

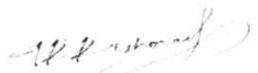
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Greetings,!

I, Mr. T. Kishore Kumar, Manager, Bigwig Technologies Pvt. Ltd, inform that, we are involved in the E-commerce business startup, and we have a problem with the tools we are using presently to operate. In the process of development activity, our company would like to provide a consultancy project to sum of Rs 3,00,000/- to the development team, I respectfully request you to kindly do the needful. We are waiting for your response at earliest.

Thanking you sir in advance.

With Regards

  
**Mr T.Kishore Kumar**



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Date: 29.1.2019

From  
The Principal,  
AITS, Rajampet,  
New Boyanapalli,  
Cuddapah Dist.- A.P.

To  
Mr. R. Kishore Kumar,  
Manager BigWig Technologies Pvt. Ltd,  
4th Floor, Narmada Arcade,  
Hyderabad-500076.

Dear Sir,

Sub: Proposal for Consultancy work-reg.

Concerning your letter dated 27.01.2019, thank you very much for the opportunity and we are pleased to work with you to meet the requirements of our collaboration. We are interested to develop a software product; our contribution boosts up your productivity to lead the company. We are offering the consultancy work for Rs.3,00,000/- and the duration of the project work will be around 5 months. We hope we get positive reply from you

Thanking you,

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NEW BOYANAPALLI-516 126  
RAJAMPET, KADAPA DIST. A.P.

# BigWig Technologies Pvt. Ltd

4th Floor, Narmada Arcade Hyderabad -500076

Date: 31.01.2019

From

Mr. T. Kishore Kumar,  
Manager BigWig Technologies Pvt. Ltd,  
4th Floor, Narmada Arcade,  
Hyderabad -500076

To

The Principal,  
AITS, Rajampet,  
New Boyanapalli,  
Cuddpah dist- A.P.

Dear Sir/Madam,

Sub: Accepting your offered Amount towards the development of the Project –Reg.

\*\*\*

In connection with previous letter dated 29.1.2019, We are very much pleased to inform you that I accept for the amount you mentioned Rs 3,00,000/- to accept the work to do. Hence I request you to complete the work with-in the specified time.

Thanking you sir/ madam,

Sincerely,



Mr. T.Kishore Kumar

## A.I.T.S-Rajampet-2018-19

New Boyanapalli  
Rajampet- 516 126  
Kadapa District

### Income and Expenditure Statement

1-Apr-2018 to 31-Mar-2019

Particulars	1-Apr-2018 to 31-Mar-2019	Particulars	1-Apr-2018 to 31-Mar-2019
<b>Expenses (Indirect) (Indirect Expenses)</b>	<b>2,25,000.00</b>	<b>Income (Indirect) (Indirect Incomes)</b>	
<i>Donations and Contribution</i>	<u>2,25,000.00</u>	<b>Examination Fee</b>	<b>8,82,996.40</b>
<b>Academic Expenses</b>	<b>14,70,85,403.20</b>	<i>Gate Remuneration-Rjpt</i>	11,157.00
<i>Affiliation Fee</i>	26,500.00	<i>Tata Consulancy Services LTD- Rjpt</i>	<u>8,71,839.40</u>
<i>ATM-2019</i>	9,01,289.00	<b>Interest on Fixed Deposits</b>	<b>3,17,221.68</b>
<i>Chemical &amp; Glassware</i>	2,00,000.00	<i>Interest on Deposits</i>	<u>3,17,221.68</u>
<i>E D I Grant Under D S T Nimat (EAC)</i>	72,802.00	<b>Miscellaneous Income</b>	<b>10,78,767.40</b>
<i>Engineering Education Awamess Programme</i>	7,500.00	<i>Consultancy Fee</i>	5,05,000.00
<i>Faculty Conferences/Workshops/PBM</i>	4,54,000.00	<i>Funds/grants Received From Govt. &amp; Non-Govt.</i>	70,000.00
<i>Games &amp; Sports</i>	5,36,079.00	<i>Internet Collections</i>	81,750.00
<i>Graduation Day</i>	3,47,855.00	<i>Lab Breakage</i>	2,470.00
<i>Guest Lecturers</i>	5,26,309.00	<i>Misc Income</i>	18,289.90
<i>I B M Hackathon Work Shop</i>	2,24,768.00	<i>Other Collections</i>	2,70,000.00
<i>ICT in Engineering Education Work Shop-RJPT</i>	(-)2,540.00	<i>Other Deductions</i>	71,257.50
<i>Inspection Fee</i>	7,400.00	<i>Xerox Collections</i>	<u>60,000.00</u>
<i>Internet Expenses</i>	17,16,829.00	<b>Placement Fee (Income)</b>	<b>60,33,900.00</b>
<i>JKC Registration Fee</i>	2,18,900.00	<i>Placement Service Fee-Rjpt</i>	<u>60,33,900.00</u>
<i>Membership Fee</i>	10,000.00	<b>Tuition Fee</b>	<b>26,23,54,636.00</b>
<i>Merit Scholarship</i>	2,25,000.00	<i>Lab. Utility Fee</i>	81,85,900.00
<i>NSS Expenses</i>	4,695.00	<i>Library Utility Fee</i>	55,82,000.00
<i>Printing &amp; Stationery</i>	13,31,148.00	<i>Tuition Fee Received</i>	<u>24,85,86,736.00</u>
<i>Prizes &amp; Medals</i>	1,13,100.00		
<i>Processing Fee</i>	19,41,200.00		
<i>Project Work Mech.Dept</i>	11,229.00		
<i>R&amp;D- Seed Money</i>	5,40,000.00		
<i>Remuneration</i>	3,79,160.00		
<i>Research Scholors Styphend</i>	2,88,000.00		
<i>Seminar &amp; Conference</i>	1,58,502.00		
<i>Seminar &amp; Conference (Civil)</i>	27,376.00		
<i>Seminar &amp; Conference (CSE)</i>	10,802.00		
<i>Seminar &amp; Conference (ECE)</i>	(-)7,128.00		
<i>Seminar &amp; Conference (EEE)</i>	17,253.00		
<i>Seminar &amp; Conference (H &amp; S)</i>	81,153.00		
<i>Seminar &amp; Conference (IEEE)</i>	33,400.00		
<i>Seminar &amp; Conference (IT)</i>	27,363.00		
<i>Seminar &amp; Conference (MBA)</i>	14,297.00		
<i>Seminar &amp; Conference (MCA)</i>	5,340.00		
<i>Seminar &amp; Conference (ME)</i>	1,893.00		
<i>Skill Improvement Programme(Apssdc)</i>	5,105.00		
<i>SMS Usage Charges</i>	72.00		
<i>Staff Salaries - Non Teaching</i>	1,22,54,809.60		
<i>Staff Salaries - Teaching</i>	12,05,08,222.60		
<i>Subscription</i>	<u>38,65,720.00</u>		
<b>Administrative Expenses</b>	<b>1,91,11,554.00</b>		
<i>Advertisement Charges</i>	23,38,979.00		
<i>Audit Fee</i>	6,23,900.00		
<i>Contingencies</i>	7,39,508.00		
<i>Cultural Activities</i>	5,37,530.00		
<i>Electricity Charges</i>	59,08,292.00		
<i>Fresher's Day Celebration</i>	31,440.00		
<i>Health Care Expenses</i>	81,558.00		



continued ...

**A.I.T.S-Rajampet-2018-19**

Income and Expenditure Statement : 1-Apr-2018 to 31-Mar-2019

Particulars	1-Apr-2018 to 31-Mar-2019	Particulars	1-Apr-2018 to 31-Mar-2019
Hospitality	8,28,553.00		
Insurance Charges	1,00,863.00		
Legal Expenditure	8,900.00		
Lodge Rent	1,09,241.00		
Petrol & Conveyance	37,662.00		
P.F Contribution	17,68,942.00		
Placement Expenses	7,21,948.00		
Postage & Telegram	1,14,667.00		
Professional Fee	16,97,330.00		
Rates & Taxes	15,020.00		
Sanitary Expenses	14,70,501.00		
Telephone Charges	3,21,320.00		
Transport Charges	1,45,799.00		
Travelling Expenses	13,71,815.00		
Vehicle Hire Charges	54,681.00		
Women's Day Celebrations	83,105.00		
<b>Depreciation</b>	<b>4,86,68,754.00</b>		
Depreciation	4,86,68,754.00		
<b>Financial Charges</b>	<b>24,682.80</b>		
Bank Charges	24,682.80		
<b>Maintenance Charges</b>	<b>80,64,428.00</b>		
A M C Charges	21,294.00		
Diesel Expenses for generators	2,03,945.00		
Guest House Maintenance	96,385.00		
Lab Contingencies (Chemistry)	85,781.00		
Lab Contingencies (Civil)	7,969.00		
Lab Contingencies (E C E)	1,37,472.00		
Lab Contingencies (EEE)	79,497.00		
Lab Contingencies (Mech)	3,26,697.00		
Lab Contingencies (Physics)	20,532.00		
Lab Maintenance	19,37,733.00		
Repairs & Maintenance-Building	16,00,240.00		
Repairs & Maintenance-Computers	1,36,563.00		
Repairs & Maintenance-Electrical	3,91,062.00		
Repairs & Maintenance- Furniture	67,646.00		
Repairs & Maintenance-Generator	2,43,321.00		
Security Charges	19,49,250.00		
Software Maintenance	16,424.00		
Vehicle Maintenance	6,93,260.00		
Xerox Machine Maintenance	49,357.00		
Excess of income over expenditure	4,74,87,699.48		
<b>Total</b>	<b>27,06,67,521.48</b>	<b>Total</b>	<b>27,06,67,521.48</b>

For: SANKARAM & ASSOCIATES  
 CHARTERED ACCOUNTANTS  
 Firm. Regd. No. 0035815

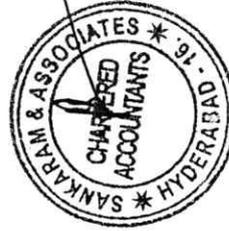
*M. Pala*  
 M. PALA SANKARAM  
 PARTNER  
 M.NO. : 027068

For Annamacharya Educational Trust

*C. Shashideva*  
 SECRETARY

## FIXED ASSETS:

Sl. No	Name of the Assets	W.D.V As on 01.04.2018	Additions during the year		Deductions	Total as on 31.03.2019	Rate %	Depreciation For the Year	W.D.V As on 31.03.2019
			More than six months	less than six months					
1	Computers	69,16,061	94,28,717	42,61,947	-	2,06,06,725	40%	66,85,363	1,39,21,362
2	Electrical Equipment	89,57,190	12,93,410	7,12,868	-	1,09,63,468	15%	15,91,055	93,72,413
3	Furniture & Fittings	1,18,20,991	6,48,321	10,16,638	-	1,34,85,950	10%	12,97,763	1,21,88,187
4	Generator	4,10,402	-	-	-	4,10,402	15%	61,560	3,48,841
5	Lab Equipment	2,23,61,513	26,13,859	30,65,123	-	2,80,40,495	15%	39,76,190	2,40,64,306
6	Library Books	23,78,743	33,29,312	700	-	57,08,755	40%	22,83,362	34,25,393
7	Office Equipment	31,36,418	4,76,673	27,83,710	-	63,96,801	15%	7,50,742	56,46,058
8	Workshop Equipment	2,24,892	-	-	-	2,24,892	15%	33,734	1,91,159
9	Solar Plant	28,368	-	-	-	28,368	40%	11,347	17,021
10	Buildings	27,01,03,771	2,18,589	2,09,95,623	-	29,13,17,983	10%	2,80,82,017	26,32,35,966
11	Vehicles	2,46,20,060	18,90,523	-	5,39,780	2,59,70,803	15%	38,95,620.45	2,20,75,183
	<b>Grand Total</b>	<b>35,09,58,409</b>	<b>1,98,99,404</b>	<b>3,28,36,609</b>	<b>5,39,780</b>	<b>40,31,54,642</b>		<b>4,86,68,754</b>	<b>35,44,85,888</b>



For Annamacharya Educational Trust

C. Shashideka,  
SECRETARY