



# ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES

(Approved by A.I.C.T.E, New Delhi & Affiliated to JNTU Anantapur, Anantapuramu)  
(Institute Accredited by NAAC, Bangalore) (Institute Accredited by IE (I), Kolkata)

## CRITERION 3 – RESEARCH INNOVATION AND EXTENSION

### 3.5. CONSULTANCY

#### 3.5.1 Revenue generated from consultancy and corporate training during the last five years

<b>Criterion Number</b>	<b>3</b>
<b>Metric</b>	<b>3.5.1</b>
<b>Details</b>	<b>Revenue generated from consultancy and corporate training</b>
<b>Pages</b>	<b>1</b>



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## 3.5.1 Revenue generated from consultancy and corporate training during the last five years

List of consultants and details of revenue generated by them  
Academic Year 2019-2020

S.No.	Name of the consultant	Name of consultancy project	Consulting/Sponsoring agency with contact details	Year	Revenue generated (INR in Lakhs)
1	J. Himabindhu	Design and Implementation of a Low-Cost Electronic Protection System for Exam paper documents.	Technotran, Nellore	2019	0.28
2	M. RaviKishore	Biometric Electronic Voting Machine Using Fingerprint Sensor and Arduino	Technotran, Nellore	2019	0.32

*Sree. Narayana*

PRINCIPAL  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
NEW BOYANAPALLI-516 126  
RAJAMPET, KADAPA DIST. A.P



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## TO WHOMSOEVER IT MAY CONCERN

This is to certify that Revenue generated from consultancy and corporate training during the last five years is given below:

Academic Year	2022-23	2021-22	2020-21	2019-20	2018-19
Amount generated from consultancy year-wise during last five years (INR in Lakh)	26.02698	6.80	3.35	0.6	5.05
Total Amount During the last five years	41.82698				

Place:

Date:

(Chartered Accountants)

*Suv. Naray*

Principal

PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
NEW BOYANAPALLI-516 126  
RAJAMPET, ANNAMAYYA Dist. A.P

Dt.: 09/10/2019

To  
The Principal,  
Annamacharya Institute of Technology and Sciences, Rajampet  
Y.S.R. District.

**Sub:** Requesting faculty as Consultant Project “**Design and Implementation of a Low-Cost Electronic Protection System for Exam paper documents**” – Reg.,

I hope this letter finds you well.

My name is R. Vikas Reddy, and I am representing Technotran, located in Nellore. Our company specializes in the Embedded Systems.

In light of our ongoing projects and future initiatives, we are actively seeking to collaborate with experts in the field of Arduino. We firmly believe that your esteemed institute, known for its excellence in engineering and technology, houses the expertise that can significantly contribute to our endeavors.

Therefore, we kindly request your assistance in deputing a faculty member from your institute who possesses specialized knowledge and experience in Sensors and Arduino. This collaboration will not only enhance our projects but also provide a platform for mutual exchange of knowledge and innovative ideas.

We are eager to discuss the potential collaboration in more detail at your earliest convenience.

Thank you very much for considering our request. We look forward to the possibility of working together and creating a successful collaboration.

Yours sincerely  
for Technotran

  


R.Vikas Reddy  
Director,  
Technotran.



College Code : 70

# ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES :: RAJAMPET

Approved by AICTE, New Delhi. Affiliated to Jawaharlal Nehru Technological University Anantapur  
Recognized by UGC, New Delhi under sections 2(f) & 12(B) as per UGC act 1956. Institutional Member of ISTE

Date: 18/10/2019

To

Mr. R. Vikas Reddy,  
Director,  
Technotran, Nellore.

**Sub.:** Acceptance of Consultancy project – **Design and Implementation of a Low-Cost Electronic Protection System for Exam paper documents** – Reg.,

In response to the letter received from Technotran, Nellore, dated on 05/11/2019 regarding the industrial collaboration and also identification of a suitable faculty member from our institute towards the consultant project **Design and Implementation of a Low-Cost Electronic Protection System for Exam paper documents**.

After careful consideration, I am pleased to inform you that **Ms. J. Hima Bindhu**, Assistant Professor, Department of ECE, has been identified as an ideal candidate for this collaboration. Ms. J. Hima Bindhu has extensive experience and expertise in Embedded Systems.

Ms. J. Hima Bindhu is enthusiastic about the opportunity to work with Technotran and she is ready to contribute to the projects.

The estimated amount for the execution of this project is **Rs. 28,000/-** over the period of 03 Months.

Thank you for facilitating this valuable opportunity for our faculty.

PRINCIPAL  
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ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
NEW BOYANAPALLI-516 126  
RAJAMPET, KADAPA DIST. A.P

**Work Order**

**Dt.:** 18/11/2019

To,

**Ms. J. Hima Bindu**

Assistant Professor

Department of ECE

Annamacharya Institute of Technology and Sciences, Rajampet

Y.S.R. District.

**Sub:** Request for Consultancy Project “**Design and Implementation of a Low-Cost Electronic Protection System for Exam paper documents**” –Reg.,

Dear Madam,

I am R.Vikas Reddy from Technotran, Nellore. We have a requirement for the **Design And Implementation Of A Low-Cost Electronic Protection System for Exam paper documents**.

It is with great pleasure that I assign you this project, given your expertise and capabilities.

For this project, an amount of **Rs. 28,000/-** will be remitted to the principal, AITS Rajampet, in accordance with the guidelines.

Thank you for your cooperation.

Yours sincerely  
for Technotran



R.Vikas Reddy  
Director,  
Technotran.

Dt.: 01/10/2019

To  
The Principal,  
Annamacharya Institute of Technology and Sciences, Rajampet  
Y.S.R. District.

**Sub:** Requesting faculty as Consultant Project “**Biometric Electronic Voting Machine Using Fingerprint Sensor and Arduino**” – Reg.,

I hope this letter finds you well.

My name is R. Vikas Reddy, and I am representing Technotran, located in Nellore. Our company specializes in the Embedded Systems.

In light of our ongoing projects and future initiatives, we are actively seeking to collaborate with experts in the field of Arduino. We firmly believe that your esteemed institute, known for its excellence in engineering and technology, houses the expertise that can significantly contribute to our endeavors.

Therefore, we kindly request your assistance in deputing a faculty member from your institute who possesses specialized knowledge and experience in Sensors and Arduino. This collaboration will not only enhance our projects but also provide a platform for mutual exchange of knowledge and innovative ideas.

We are eager to discuss the potential collaboration in more detail at your earliest convenience.

Thank you very much for considering our request. We look forward to the possibility of working together and creating a successful collaboration.

Yours sincerely  
for Technotran



R.Vikas Reddy  
Director,  
Technotran.



College Code : 70

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Date: 18/10/2019

To

Mr. R. Vikas Reddy,  
Director,  
Technotran, Nellore.

**Sub.:** Acceptance of Consultancy project – **Biometric Electronic Voting Machine Using Fingerprint Sensor and Arduino** – Reg.,

In response to the letter received from Technotran, Nellore, dated on 05/11/2019 regarding the industrial collaboration and also identification of a suitable faculty member from our institute towards the consultant project **Biometric Electronic Voting Machine Using Fingerprint Sensor and Arduino**.

After careful consideration, I am pleased to inform you that **Mr. M. RaviKishore**, Assistant Professor, Department of ECE, has been identified as an ideal candidate for this collaboration. Mr. M. RaviKishore has extensive experience and expertise in Embedded Systems.

Mr. M. RaviKishore is enthusiastic about the opportunity to work with Technotran and he is ready to contribute to the projects.

The estimated amount for the execution of this project is **Rs. 32,000/-** over the period of 03 Months.

Thank you for facilitating this valuable opportunity for our faculty.

PRINCIPAL  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
NEW BOYANAPALLI 516  
RAJAMPET, KADAPA DIST. A.P.



**Work Order**

**Dt.:** 18/11/2019

To,

**Mr. M. RaviKishore**

Assistant Professor

Department of ECE

Annamacharya Institute of Technology and Sciences, Rajampet

Y.S.R. District.

**Sub:** Request for Consultancy Project “**Biometric Electronic Voting Machine Using Fingerprint Sensor and Arduino**” –Reg.,

Dear Sir,

I am R.Vikas Reddy from Technotran, Nellore. We have a requirement for the **Biometric Electronic Voting Machine Using Fingerprint Sensor and Arduino**.

It is with great pleasure that I assign you this project, given your expertise and capabilities.

For this project, an amount of **Rs. 32,000/-** will be remitted to the principal, AITS Rajampet, in accordance with the guidelines.

Thank you for your cooperation.

Yours sincerely  
for Technotran



R.Vikas Reddy  
Director,  
Technotran.

## A.I.T.S-Rajampet-2019-20

New Boyanapalli  
Rajampet- 516 126  
Kadapa District

### Income and Expenditure Statement

1-Apr-2019 to 31-Mar-2020

Particulars	1-Apr-2019 to 31-Mar-2020	Particulars	1-Apr-2019 to 31-Mar-2020
<b>Expenses (Indirect) (Indirect Expenses)</b>		<b>Income (Indirect) (Indirect Incomes)</b>	
<b>Academic Expenses</b>	<b>14,91,87,891.00</b>	<b>Examination Fee</b>	<b>4,33,707.87</b>
Affiliation Fee	20,000.00	Tata Consultancy Services	4,33,707.87
AICTE Processing Fee	1,55,000.00	<b>Interest on Fixed Deposits</b>	<b>3,12,708.00</b>
Applied Robotic Training Programme	(-)85,280.00	Interest on Deposits	3,12,708.00
Engineering Education Awareness Programme	2,44,989.00	<b>Miscellaneous Income</b>	<b>23,99,082.45</b>
Faculty Conferences/Workshops/PBM	3,78,000.00	Fee Ledgers	43,100.00
Games & Sports	6,91,097.00	Consultancy Fee	60,000.00
German Languages	97,500.00	Corporate Training Programme Fee (MDP)	84,500.00
Graduation Day	6,04,578.00	Funds/grants Received From Govt. & Non-Govt.	15,05,500.00
Guest Lecturers-C S E Dept	34,523.00	Internet Collections	70,075.00
Guest Lecturers-E C E Dept	7,500.00	Lab Breakage	5,776.00
Guest Lecturers	3,02,711.00	Miscellaneous Income	45,135.00
Guest Lectures EEE Dept	1,90,989.00	Other Collections	3,65,933.45
Guest Lectures H & S Dept	97,963.00	Other Income	41,700.00
Guest Lectures MBA Dept.	17,200.00	Xerox Collections	1,77,363.00
Guest Lectures, Mech Dept.	24,300.00	<b>Tuition Fee</b>	<b>27,73,74,076.00</b>
Inspection Fee	57,400.00	Lab. Utility Fee	75,87,300.00
Internet Expenses	19,88,042.00	Library Utility Fee	58,76,500.00
Merit Scholarship	2,25,000.00	Tuition Fee Received	26,39,10,276.00
Printing & Stationery	12,52,712.00		
Prizes & Medals	1,08,151.00		
Processing Fee	11,78,571.00		
Project Work ECE Dept	55,718.00		
Project Work, EEE Dept	23,690.00		
R&D- Seed Money	5,15,000.00		
Remuneration	2,53,808.00		
Research Scholars Stypend	2,34,000.00		
Seminar & Conference	(-)57,600.00		
Seminar & Conference (Civil)	30,407.00		
Seminar & Conference (CSE)	59,033.00		
Seminar & Conference (ECE)	(-)92,828.00		
Seminar & Conference (EEE)	2,17,497.00		
Seminar & Conference (H & S)	71,193.00		
Seminar & Conference (IEEE)	13,400.00		
Seminar & Conference (IT)	5,000.00		
Seminar & Conference (MBA)	26,400.00		
Seminar & Conference (MCA)	18,861.00		
Seminar & Conference (ME)	(-)1,140.00		
Skill Improvement Programme(Apssdc)	(-)1,00,000.00		
SMS Usage Charges	10,928.00		
Staff Salaries - Non Teaching	1,50,81,479.40		
Staff Salaries - Teaching	12,03,37,934.10		
Staff Selection Committee Expenses	13,200.00		
Students Skill Development Programme	2,07,390.00		
Subscription	41,21,760.50		
World Space Week Seminar	5,51,814.00		
<b>Administrative Expenses</b>	<b>1,72,14,032.51</b>		
Advertisement Charges	24,64,992.00		
Audit Fee	6,49,000.00		
Contingencies	6,91,339.00		



continued ...

**A.I.T.S-Rajampet-2019-20**

Income and Expenditure Statement : 1-Apr-2019 to 31-Mar-2020

Particulars	1-Apr-2019 to 31-Mar-2020	Particulars	1-Apr-2019 to 31-Mar-2020
Cultural Activities	23,100.00		
Electricity Charges	42,33,946.00		
Fresher's Day Celebration	6,48,447.00		
Health Care Expenses	78,328.00		
Hospitality	6,05,984.00		
Insurance Charges	1,09,839.00		
Interest on RPS Grant	12,367.00		
Legal Expenses	2,800.00		
Lodge Rent	1,03,179.00		
NSS Expenses	20,458.00		
Petrol & Conveyance	38,917.00		
P.F Contribution	20,12,445.00		
Placement Expenses	2,27,284.00		
Postage & Telegram	1,12,995.00		
Professional Fee	11,37,100.00		
Rates & Taxes	1,777.00		
Round Off	40.00		
Sanitary Expenses	23,65,560.00		
Telephone Charges	3,88,940.51		
Transport Charges	11,612.00		
Travelling Expenses	11,48,387.00		
Vehicle Hire Charges	52,650.00		
Women's Day Celebrations	72,546.00		
<b>Depreciation</b>		<b>4,97,91,233.00</b>	
Depreciation	4,97,91,233.00		
<b>Financial Charges</b>		<b>13,325.88</b>	
Bank Charges	13,325.88		
<b>Maintenance Charges</b>		<b>74,95,657.00</b>	
A M C Charges	15,340.00		
Diesel Expenses for generators	2,85,870.00		
Guest House Maintenance	1,47,103.00		
Lab Contingencies (Civil)	1,02,643.00		
Lab Contingencies (E C E)	2,47,526.00		
Lab Contingencies (EEE)	22,776.00		
Lab Contingencies (H & S)	2,59,691.00		
Lab Contingencies (IT)	4,900.00		
Lab Contingencies (Mech)	4,15,533.00		
Lab Maintenance	11,79,737.00		
Repairs & Maintenance-Building	14,46,170.00		
Repairs & Maintenance-Computers	1,91,302.00		
Repairs & Maintenance-Electrical	4,97,517.00		
Repairs & Maintenance (Equipment)	13,500.00		
Repairs & Maintenance- Furniture	64,290.00		
Repairs & Maintenance-Generator	3,19,243.00		
Security Charges	19,06,640.00		
Vehicle Maintenance	2,82,512.00		
Xerox Machine Maintenance	93,364.00		
<b>Placement Fee (Income)</b>		<b>12,66,866.00</b>	
Placement Service Fee Received	12,66,866.00		
Excess of income over expenditure		<b>5,55,50,568.93</b>	
<b>Total</b>	<b>28,05,19,574.32</b>	<b>Total</b>	<b>28,05,19,574.32</b>

For: SANKARAM & ASSOCIATES  
 CHARTERED ACCOUNTANTS  
 Firm. Regd. No. 0035815

*M. Pala*  
 M. PALA SANKARAM  
 PARTNER

For Annamacharya Educational Trust

*C. Chakrabarti*  
 SECRETARY

## FIXED ASSETS:

Sl. No	Name of the Assets	W.D.V As on 01.04.2019	Additions during the year		Deductions	Total as on 31.03.2020	Rate %	Depreciation For the Year	W.D.V As on 31.03.2020
			More than six months	less than six months					
1	Computers	1,39,21,362	7,54,690	14,50,103	18,000	1,61,08,155	40%	61,54,613	99,53,542
2	Electrical Equipment	93,72,413	4,94,029	3,80,895	-	1,02,47,337	15%	15,08,533	87,38,804
3	Furniture & Fittings	1,21,88,187	2,53,110	70,705	-	1,25,12,002	10%	12,47,665	1,12,64,337
4	Generator	3,48,842	-	-	-	3,48,842	15%	52,326	2,96,516
5	Lab Equipment	2,40,64,305	3,68,587	3,20,090	-	2,47,52,982	15%	36,88,941	2,10,64,041
6	Library Books	34,25,393	3,171	4,33,817	-	38,62,381	40%	14,58,189	24,04,192
7	Office Equipment	56,46,059	78,004	-	-	57,24,063	15%	8,58,609	48,65,454
8	Workshop Equipment	1,91,158	-	-	-	1,91,158	15%	28,674	1,62,484
9	Solar Plant	17,021	1,28,80,000	-	-	1,28,97,021	40%	51,58,808	77,38,213
10	Buildings	26,32,35,966	-	-	-	26,32,35,966	10%	2,63,23,597	23,69,12,369
11	Vehicles	2,20,75,183	-	-	-	2,20,75,183	15%	33,11,277	1,87,63,906
	<b>Grand Total</b>	<b>35,44,85,889</b>	<b>1,48,31,591</b>	<b>26,55,610</b>	<b>18,000</b>	<b>37,19,55,090</b>		<b>4,97,91,233</b>	<b>32,21,63,857</b>



For Annamacharya Educational Trust

*C. Chashhota*  
SECRETARY