

**BHARATHI CEMENT CORPORATION PVT.LTD.**

Corporate Office: #6-2-B26, Reliance Majestic,

Road No.10, Banjara Hills, Hyderabad-500 034

www.bharathiment.com

www.vicat.fr



Date: 10-6-2021

To

The Principal,

Annamacharya Institute of Technology and Science,

Rajampet,

Kadapa District.

**Sub: - Completion of Project work.**

This is to certify that **Mr. B. ANIL KUMAR** has completed his project work in our organization specific topic on "FUNDS FLOW ANALYSIS" from 14-04-2021 to 08-06-2021.

During the time of his project work we have observed that he is very keen to learn and updated his knowledge.

He conducts and discipline is good during the period of in project work.

For Bharathi Cement Corporation Pvt. Ltd.,

Asst. General



Factory: Nallalingayapalli Village, Kamalapuram Mandal, Kadapa Dist - .516289, A.P. Ph:08563-200400/200411



Vicat, France

Date : 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Mr.VEERAMA REDDY ANIL KUMAR REDDY, (Reg.No.19701E0002)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)"** Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON INVENTORY MANAGEMENT IN HINDUSTHAN COCA - COLA BEVERAGES PVT. LIMITED"** Srikalahasthi in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,

  
K.Venugopal Rao  
Finance Manager



**Dalmia**  
Bharat Cement

newthink! cement! sugar! refractories! power!

Andhra Pradesh  
Dalmia Cement (Bharat)  
Limited, Chinnakomerla  
Village, Mylavaram Mandal,  
Distt. Kadapa-516434,  
Jammalamadugu (A.P)

DALMIA/ MBA/FIN/PROJECT

May 27<sup>th</sup>, 2021

**PROJECT COMPLETION CERTIFICATE**

This is to certify that **Ms.M.ANUSHA, (Reg.No.19701E0003)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)**", Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON WORKING CAPITAL MANAGEMENT IN DALMIA CEMENT (BHARAT) LIMITED.,**" Kadapa in our organization successfully completed for the period of 45 days from 12-04-2021 to 27-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

Thanking you,

Yours truly,

For **DALMIA CEMENT (BHARAT CEMENT). LTD.**

Dalmia Cement (Bharat Cement) Ltd.

**Y.RAVI KUMAR** Finance Manager

Finance Manager

Dalmia Cement (Bharat) Limited, Chinnakomerla Village, Mylavaram Mandal, Distt. Kadapa-516434, Jammalamadugu (A.P)

Tamil Nadu

Dalmia Cement (Bharat) Limited, P.O. Dalmiapuram -621651, Trichirapalli (Tamil Nadu) -

Dalmia Cement (Bharat) Limited, SF Number: 630, Thamarai Kulam Village, Ariyalur (Post), Ariyalpur (District), Tamil Nadu, Pin: 621 705

Date : 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.APARNA BEERAM (Reg.No.19701E0004)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)**", Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON FINANCIAL PERFORMANCE IN SURYA ELEVATORS PVT. LTD.,**" Tirupati in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

For Surya Elevators Pvt Ltd.,



**Chaitanya Prakash**  
General Manager - Field Operations

**SURYA ELEVATORS PRIVATE LIMITED**  
An ISO 9001 : 2008 Certified Company

Head Office :  
# 10/A, 2nd Floor, 16th Cross, 18th Main Road,  
Pradmanabhanagar, Bangalore-560 070, India.  
Phone : 080-2639 4099  
Telefax : 080-2639 4070

Branch Office :  
#18-8-18/E, 1st Floor,  
Leelamahal Circle, Tirupati -517 501,  
Phone : 0877-225 8299,  
Mobile : 99598 75577

Factory :  
# 56, Balajinagar,  
Mylasandra, Mysore Road,  
Bangalore-560 059.  
Phone : 97411 56107

SRI RAMA JAYAM

# SHRI GOVINDARAJA MILLS PRIVATE LIMITED

(Formerly known as Sri Govindaraja Textiles Private Ltd)

(A GOVT. RECOGNIZED TWO STAR EXPORT HOUSE)

AP Branch Address: Pullvendula, Kadapa, Andhra Pradesh 516390

Admin Office: 1, Gayatri Road, Savvaspuram Village, Aruppukottai - 626 105, Tamilnadu. Phone: +91 4556 240343 245844 E-mail: info@sgmills.com

S.NO. 16/2021

Date: 27.05.2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.A.ASHOK, (Reg.No.19701E0005)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)**", Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON INVENTORY MANAGEMENT IN SHRI GOVINDARAJA MILLS PRIVATE LIMITED.,**" Kadapa in our organization successfully completed for the period of 45 days from 12-04-2021 to 27-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Yours truly,

For Shri Govindaraja Mills Pvt. Ltd.

  
SHRI GOVINDARAJA MILLS (P) LTD.  
K.ROOP KUMAR Authorised Signatory

Sr.Manager - Finance

GIN : U17111TN1909PTC042314

PAN : AAHCS7005D

GST : 33AAHCS7005D1ZR

Head Office: 258, Tiruchuli Road, Aruppukottai - 626 101, Virudhunagar District, Tamilnadu - India. E-mail: info@sgmills.com

Factory: Melakandamangalam, Tamilpadi (Post) Aruppukottai - 626 129, Virudhunagar Dist. Tamilnadu - India. E-mail: info@sgmills.com

SRI RAMA JAYAM

# SHRI GOVINDARAJA MILLS PRIVATE LIMITED

(Formerly known as Shri Govindaraja Textiles Private Ltd)  
(A GOVT. RECOGNIZED TWO STAR EXPORT HOUSE)

AP Branch Address: Pulivendula, Kadapa, Andhra Pradesh 516390

Admin Office : 1, Sayalgudi Road, Savvaspuram Village, Aruppukottai - 626 105, Tamilnadu Phone +91-4566-240343, 240844 E-mail : info@sgmills.com

S.NO.15/2021

Date:27.05.2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.D.CHANDRA MOULI, (Reg.No.19701E0006)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)**", Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON WORKING CAPITAL MANAGEMENT IN SHRI GOVINDARAJA MILLS PRIVATE LIMITED.,**" Kadapa in our organization successfully completed for the period of 45 days from 12-04-2021 to 27-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Yours truly,

For Shri Govindaraja Mills Pvt. Ltd.

**SHRI GOVINDARAJA MILLS (P) LTD.**  
  
**K.ROOP KUMAR** Authorised Signatory

Sr.Manager - Finance

GIN : U17111TN1999PTC042314

PAN : AAHCS7005D

GST : 33AAHCS7005D1ZR

Regd. Office : 258, Tiruchuli Road, Aruppukottai - 626 101, Virudhunagar District, Tamilnadu - India, E-mail : info@sgmills.com

Factory : Melakandamangalam, Tamilpadi (Post) Aruppukottai - 626 129, Virudhunagar Dist, Tamilnadu - India. E-mail : info@sgmills.com



# SRIKALAHASTHI PIPES LIMITED

Regd. Office & Works : Rachagunneni 517641, Srikalahasthi Mandal,  
Chittoor District A.P. Tel : +91 08578 206650 to 55 Fax : +91 08578 206657/88  
Website : www.srikalahasthipipes.com CIN : L74999AP100HPLC013301  
E-mail : companysecretary@srikalahasthipipes.com



SPL/ MAR/20

Mar 17<sup>th</sup>, 2020

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.D.CHAITANYA**, (Reg. No.18701E0007), a student of Master of Business Administration at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES" Rajampeta - 516 126 has done the Project work on "A STUDY ON CUSTOMER PERCEPTION IN SRIKALAHASTHI PIPES LTD., SRIKALAHASTHI" in our organization successfully completed for the period from 28.01.2020 to 17.03.2020.

The Project work carried out by him was to the entire satisfaction of our company authorities and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,

For Srikalahasthi Pipes Limited.

  
NNVKY RAJU

MARKETING MANAGER



**DALMIA/ MBA/FIN/PROJECT**

**May 25<sup>th</sup>, 2021**

**PROJECT COMPLETION CERTIFICATE**

This is to certify that **Mr.B.CHANDRA SEKHAR, (Reg.No. 19701E0009)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)"**, Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN DALMIA CEMENT (BHARAT) LIMITED.,"** Kadapa in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,

For **DALMIA CEMENT (BHARAT CEMENT). LTD.**

Dalmia Cement (Bharat Cement) Ltd.

**Y.RAVI KUMAR** Finance Manager

Finance Manager



ACKNOWLEDGEMENT



**SRIKALAHASTHI PIPES LIMITED**

Regd. Office & Works : Rachaguneri 517641, Srikalahasti Mandal,  
Chittoor District A.P. Tel : +91 08578-286650 to 55 Fax : +91 08578-  
286657/88 Website : www.Srikalahasthipipes.com CIN :  
L74999AP1991PLC013391



INSPIRING GROWTH E-mail : companysecretary@srikalahasthipipes.com

SPL/ FEB/20

April 12<sup>th</sup>, 2021

**TQ WHOIKS@EVERIT PIAYCONCERN**

**This is to certify that Mr.T.DHARMA REDDY, (Reg.No 19701E0010), a student of Master of Business Administration Course at "ANNAMACHARYAINSTITUTE OF TECHNOLOGY & SCIENCES" Rajampet - 516 126 has done the Project work on "A STUDY ON CAPITALBUDGETING MANAGEMENT IN SRI KALAHASTHI PIPES LTD., SRIKALAHASTHI" in our organization successfully completed for the period from 12-04-2021 to 17-05-2021.**

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

**Yours truly,**

**For Srikalahasthi Pipes Limited**

NNVKV RAJ

FINANCE MANAGER



# Dalmia cement

newthink! cement! sugar! refractories! power!

Date: 15-05-2021.

To  
The Principal,  
Annamacharya Institute of Technology and Science,  
Rajampeta,  
Kadapa District.

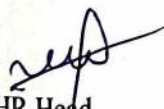
**Sub: - Completion of Project work.**

This is to certify that **Mr. S. SIKILIGIRI FIROJ** has completed his project work in our organization specific topic on **"CAPITAL BUDGETING"** from 01-04-2021 to 15-05-2021.

During the time of his project work we have observed that he is very keen to learn and updated his knowledge.

He conducts and discipline is good during the period of in project work.

For **DALMIA CEMENT (BHARAT) LTD**

  
HR Head

**Dalmia Cement (Bharat) Limited**  
Chinnakomerla (Village), Mylavaram (Mandal), YSR (Kadapa), District, Andhra Pradesh - 516 433 India  
t 08560 272 431 / 434 / 08560 272 420 / 421, www.dalmiacement.com, CIN : U65191TN1996PLC035963  
Registered Office : Dalmiapuram, Dist. Tiruchirapalli, Tamil Nadu-621 651, India  
A Dalmia Bharat Group company, www.dalmiabharat.com



# CHAITANYA CHEMICALS

(MANUFACTURERS OF BARIUM SALTS)

Office : 20/584-1, Namaste Board Lane, KADAPA - 516 001. A.P.

Ph. : 08562 243179, 250767 Fax : 08562 246179

Fact : Plot No. 5 & 6, Industrial Development Park, KADAPA-516 004. A.P. INDIA

Website : [www.bariumindia.com](http://www.bariumindia.com) / [www.chaitanyachemicals.com](http://www.chaitanyachemicals.com)

email : [info@bariumindia.com](mailto:info@bariumindia.com) / [info@chaitanyachemicals.com](mailto:info@chaitanyachemicals.com)



ISO 9001 : 2008

Date :

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. G. GOPALA KRISHNA (Regd. No. 19701E0012) who is pursuing M.B.A., final year from Annamacharya Institute of Technology and Science, Rajampeta, Kadapa District has successfully completed the project "A PROJECT REPORT ON WORKING CAPITAL MANAGEMENT" in finance at CHAITANYA CHEMICALS, KADAPA. The project duration was from 8<sup>th</sup> April 2021 to 22<sup>nd</sup> May 2021.





**Sree Amogha Honda, China Chowk, Kadapa-516002, A.P. Ph:245088**

Date: 14/04/2021

To  
The Principal,  
Annamacharya Institute of Technology & Science,  
Rajampet-516126.

Dear Sir,

**Sub: Permission for project work**

With reference to the above subject and letter dated 31<sup>st</sup> March 2021, we are Pleased to provide an opportunity to **Mr.C.Harsha Vardhan** bearing H.T.No 19701E0013 of MBA to undertake Project work in our organization.

A Project report needs to be submitted on completion of the project for Obtaining the project completion certificate. It may please be noted that The student has to make her own arrangements towards boarding Loading and transportation and the company will not pay any stipend / Allowance.



**Sree Amogha Honda, China Chowk, Kadapa - 516002, A.P. Ph:245088, 244019**



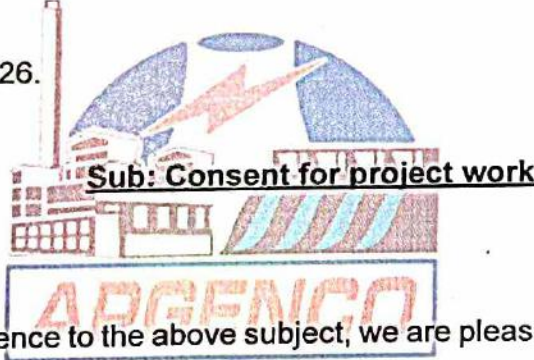
## Andhra Pradesh Power Generation Corporation

Address: Aravind Nagar, Kadapa, Andhra Pradesh 516001

APGENCO/21

Date:12.04.2021

To  
The HOD/Principal - M.B.A.  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampet - 516 126.



Dear Sir/Madam

With reference to the above subject, we are pleased to provide an opportunity to **Mr.M.KALYAN, (Reg.No.19701E0014)** of M.B.A. to undertake Finance Project work on the topic of **"A STUDY ON WORKING CAPITAL MANAGEMENT"** in our organization for a period of 45 days i.e from 12.04.2021 to 27.05.2021.

Project report needs to be submitted on completion of the project for obtaining the Project Completion certificate. It may please be noted that the students has to make his own arrangements towards boarding, lodging and transportation and the company will not pay any stipend/allowance.



For APGENCO.

*K. Thulasi Naidu*  
K.THULASI NAIDU

Finance Manager

Kadapa

Date: 10-06-2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Kum. A. KAVYA (Regd. No. 19701E0015), a bonafide student of M.B.A. from Annamacharya Institute of Technology and Science, Rajampeta, Kadapa District has done project work in our organization on the subject "A STUDY ON CUSTOMER SATISFACTION" from 26-04-2021 to 09-06-2021.

During this period, she was found to be hard working and intelligent.

We wish success in all her future endeavours.

For OM SAI CARS INDIA PVT LTD.,

AUTHORISED SIGNATURE



**ANANTHA PVC PIPES PRIVATE LIMITED**

S.NO. 26, N.H.7, BANGALORE ROAD, HAMPAPURAM - 515 721. ANANTAPUR DIST. (A.P.)

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Miss.K.Lakshmi Reg No:  
19701E0016 student of MBA studying at Annamacharya  
Institute of technology & Sciences, Rajampet. As a part  
of MBA Programme she has allowed for Project Work  
on "Working Capital" towards M/s Anantha PVC Pipes  
Pvt Limited.

**Duration: 45 Days****For ANANTHA PVC PIPES PVT LIMITED**

*S. Zahid Ahmed*  
**AUTHORISED SIGNATORY**





**AMARA RAJA**  
Gotta be a better way

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.P.LAKSHMI NARASAMMA**, (Reg. No. 19701E0017) M.B.A student of "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIECNES (AUTONOMOUS)**", New Boyanapalli, Rajampet - 516 126 was placed with us for training for the period from 45 days from 12-04-2021 to 27-05-2021. This training has been organized as part of her study curriculum.

During the period she has done a project with the title of "**A STUDY ON INVENTORY MANAGEMENT IN AMARARAJA BATTERIES LTD AT TIRUPATI**", under the guidance Mr.Sahul - Finance Manager at Finance Department our Head Office, Karakambadi, Tirupati.

Ms.P.Lakshmi Narasamma has shown keen interest while doing the project. We found her enthusiastic, diligent and creative. We wish her for a bright future.

For Amara Raja Batteries Limited

  
**Mr. K. NALINI KUMAR**  
Finance Manager



Date : 27.05.2021



An Amara Raja - Johnson Controls Company

Amara Raja Batteries Limited | An Amara Raja Group Company  
Registered Office & Works: Karakambadi - 617 520, Tirupati, Andhra Pradesh, India.  
Tel: +91 (877) 226 5000 Fax: +91(877) 228 5600. E-mail: amararaja@amararaja.co.in  
Corporate Operations Office: Astra Towers, 5th Floor, 12-P, Hi-Tech City, Kodapur, Hyderabad - 500 084, Andhra Pradesh, India. Tel: +91 (40) 2368 3000. Fax: +91 (40) 2311 8219. E-mail: mktg@amararaja.co.in



**Dixon**<sup>®</sup>

The brand behind brands

**25+** Years

# DIXON TECHNOLOGIES (INDIA) LIMITED

6-42, Papanayidu Pot, Near Tirupati Airport, Tirupati, Andhra Pradesh, 517526, India

Toll Free No : 18003454001, Phone: +91-120-4737200

www.dixontechnologies.com, E-Mail: info@dixoninfo.com, giri.ja.padgot@dixoninfo.com

DTIL/ FIN/21

Date : 25-05-2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr. RAJALA LAKSHMI NARAYANA, Reg.No. 19701E0018**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)"**, Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON INVENTORY MANAGEMENT IN DIXON TECHNOLOGIES (INDIA) PVT. LTD.,"** Tirupati in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,

For Dixon Technologies (India) Limited.

Mr. Vikash Juneja  
Finance Manager  
Tirupati



**25+** Years

Head Office  
B 14 & 15, Noida Phase II,  
Pin - 201305, U.P. India  
Phone: +91-120-4737200  
E-Mail: info@dixoninfo.com

6-42, Papanayidu Pot, Near Tirupati Airport, Tirupati, Andhra Pradesh, 517526, India  
Toll Free No : 18003454001, Phone: +91-120-4737200  
www.dixontechnologies.com, E-Mail: info@dixoninfo.com, giri.ja.padgot@dixoninfo.com



**Southern Power Distribution Company of A.P. Limited**  
(Wholly owned by Govt. of A.P.)

Date : 14-04-2021

To

The HOD/Principal - M.B.A.  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampet - 516 126.

**Sub: Consent for Project Work**

Dear Sir,

With reference to the above subject, we are pleased to provide an opportunity to **Ms.K.LAKSHMI PRASANNA**, (Reg.No.19701E0019) of Master of Business Administration course to undertake Finance Project work on the topic "**A STUDY ON WORKING CAPITAL MANAGEMENT IN SOUTHERN POWER DISTRIBUTION COMPANY OF A.P. LIMITED**" Tirupati in our organization during the period of 45 days i.e. from 14.04.2021 to 29.05.2021.

Project report needs to be submitted on completion of the Project for obtaining the Project Completion certificate. It may please be noted that the students has to make her own arrangements towards boarding, lodging and transportation and the company will not pay any stipend/allowance.

*We wish all the best to her future endeavors.*



*B. Annappa*  
CHIEF GENERAL MANAGER/HRD  
APSPDCL :: TIRUPATI

# ANDHRA BARYTE CORPORATION PRIVATE LIMITED

(Joint Venture of IBC Limited and A.P. Mineral Development Corporation Limited)

Regd. Office : 1/192-1, Court Road, Kadapa - 516 001, Ph : 08562 329287, Fax : 08562 244161

Branch Office : No. 101, KOR Residency, B-3-966/16, Nagarjuna Nagar, Ameerpet, Hyderabad - 500 073.

Phone : 040 2374 5400, Fax : 040 2375 6094

GST No. : 37AAICA0298B1ZV

CIN No. : U14215AP2008PTC059892.

Ret No. ABCPU/KDR/018/2021

DATED: 01-04-2021

To

The Principal,  
Annamacharya Institute of Technology & sciences  
New Boyanapalli,  
Rajampeta,  
Kadapa—516126.

Respected Sir,

**Sub: Permission to take Project work - Information – Reg.**

\*\*\*\*\*

With reference to the above subject, it is to bring to your kind notice that. Kum. **AKKI. MADHAVI** (H.T. No. 19701E0020) 4<sup>th</sup> Semester of **ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES** (Approved by A.I.C.T.E – New Delhi, Affiliated to J.N.T UNIVERSITY, ANANTHAPUR) is permitted to take up Project work for the period of 01.04.2021 to 15.05.2021 in the field of Finance Management "RATIO ANALYSIS." Without any financial commitment.

This is for your Kind information Please.

Thanking you.

Yours Faithfully

For ANDHRA BARYTE CORPORATION PVT. LTD.,



AUTHIRISED SIGNATORY

AKKI MADHAVI, MBA 4<sup>th</sup> Semester Student,  
Annamacharya Institute of Technology & Sciences,  
Rajampeta,  
Kadapa-516126



**AMARA RAJA**  
Gotta be a better way

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Mr.S.MAHAMMAD AFZAL**, (Reg. No. 19701E0021) M.B.A student of "ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIECNES (AUTONOMOUS)", New Boyanapalli, Rajampet - 516 126 was placed with us for training for the period from 45 days from 12-04-2021 to 27-05-2021. This training has been organized as part of his study curriculum.

During the period he has done a project with the title of "A STUDY ON WORKING CAPITAL MANAGEMENT IN AMARARAJA BATTERIES LTD AT TIRUPATI", under the guidance Mr.Sahul - Finance Manager at Finance Department our Head Office, Karakambadi, Tirupati.

Mr.S.Mahammad Afzal has shown keen interest while doing the project. We found his enthusiastic, diligent and creative. We wish him for a bright future.

For Amara Raja Batteries Limited

  
**Mr. K. NALINI KUMAR**  
Finance Manager



Date : 27.05.2021



An Amara Raja - Johnson Controls Company

Amara Raja Batteries Limited | An Amara Raja Group Company  
Registered Office & Works: Karakambadi - 517 520, Tirupati, Andhra Pradesh, India.  
Tel: +91 (877) 226 5000 Fax: +91(877) 228 5600. E-mail: amararaja@amararaja.co.in  
Corporate Operations Office: Astra Towers, 5th Floor, 12-P, Hi-Tech City, Kodapur, Hyderabad - 500 084,  
Andhra Pradesh, India. Tel: +91 (40) 2368 3000. Fax: +91 (40) 2311 8219. E-mail: mktg@amararaja.co.in



Date: 16-06-2020

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Mr. L Mahesh, H.T. No: 19701E0022**, MBA Student of Annamacharya Institute of Technology & Science (AUTONOMOUS), Kadapa has completed his project work related to "Finance" starting from **03<sup>rd</sup> May 2021 to 16<sup>th</sup> June 2021** in our organisation.

We wish him success for all his future endeavours.

For

**For Macro Precision Components**



**Authorized Signatory**



**Southern Power Distribution Company of A.P. Limited**  
(Wholly owned by Govt. of A.P.)

Date:27.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Mr.S.MALIK BASHA, (Reg.No.19701E0023), a student of Master of Business Administration course at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)" Rajampet - 516 126 has done the Finance Project work on "A STUDY ON CASH FLOW STATEMENT IN SOUTHERN POWER DISTRIBUTION COMPANY OF A.P. LIMITED" Tirupati in our organization successfully completed for the period of 45 days from 12-04-2021 to 27-05-2021.

Place :Rajampet

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.



*B. Annalek*  
CHIEF GENERAL MANAGER/HRD,  
APSPDCL :: TIRUPATI

**P**

# Penna Cement Industries Limited.

Letter No: PCIL/BRP/M/2020-2021

Date: 03.04.2021

To

The Principal,  
Annamacharya Institute of Technology and Services,  
Rajampet-56126.

Dear Madam/Sir,


Sub: Permission for Collection of Data from M/S Penna Cement Industries Limited for MBA Project work -Reg

Ref: Letter No: AITS.MBA/Projects/21. Dated 31.03.2021

With reference to the above we are pleased to provide an opportunity to Miss. K. Manasa HT No: 19701E0024 to carry out her project work as a part of her MBA in related to finance in the Topic "Capital budgeting" in our organization.

A project report needs to be submitted on completion of the project for obtaining the project completion certificate. It may please be noted that the student has to make her own arrangement towards boarding lodging and transportation and the company will not pay any stipend/Allowance.

For PENNA CEMENT INDUSTRIES LIMITED,

  
J. NAVEEN KUMAR REDDY  
DY. GENERAL MANAGER.



**WORKS : Boyareddypalli (Village), Kamalapadu (Post), Yadiki (Mandal), Ananthapur Dist., A.P. 515 408**

**Phone : 08558 - 285158, Fax : 08558 - 285150. [www.pennacement.com](http://www.pennacement.com)**

**OFFICE : Lakshmi Nivas 705, Road # 3, Banjara Hills, Hyderabad, Telangana., India. Pin Code : 500 034**

**Phone : 040 - 44565100 / 400, Fax : 040 - 44565145 / 44565222 / 44565310, [www.pennacement.com](http://www.pennacement.com)**

**CIN NO. - U26942AP1991PLC013359**



2014/15



The project was conducted during the period of 45 days from 10/05/2014 to 24/06/2014. The project was conducted on sales promotion of Honda towards Maanav Motors. The study also presents some suggestions for the improvement of the organization.

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Mr.S.MOHAMMAD SABIR Reg No : 19701E0025 Student of MBA studying at Annamacharya Institute of Technology and Sciences.As a part of MBA programme he has successfully completed his project work on **CUSTOMER AWARENESS ON SALES PROMOTION** towards **MAANAV MOTORS**.

Duration: 45 Days

During the above period he has been conducted his maximum Satisfaction to the company authorities.

For MAANAV MOTORS PVT.LTD

  
Authorised Signatory  
Authorised Signatory.

**M R HONDA**

(U50103AP2014PTC092253)

Maanav Motors Pvt. Ltd, Sy. No. 169/1, Mydukur Road, Proddatur, A.P. - 516360

Email: mrrhondaproddatur@gmail.com. Ph: 08564 256799





Date: 29-05-2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.B.NAGA DURGA SAI KUMARI**,(Reg.No.19701E0026), a student of Master of Business Administration course at “**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)**” Rajampet-516 126 has done the Marketing Project work on “**A STUDY ON SALES PROMOTIONAL ACTIVITIES IN SREE VISHNU SUPERMARKET**” at Jammalamadugu in our company successfully completed for the period of 45 days from 14-4-2021 to 29-05-2021.

The Project Work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

  
M. Madhan Mohan Reddy  
(M. MADHAN MOHAN REDDY)  
MANAGER



**Integrated  
Thermoplastics  
Limited**



Date : 22.04.2021

To  
The Principal,  
Annamacharya Institute Of Technology And Sciences,  
RAJAMPETA.

Sir,

Sub : Permission for Project work by M.B.A Students – Reg.,

With reference to the subject cited above, Mr. /Miss. N. NAGA LAKSHMI,  
Reg., No : 19701E0027, a student of M.B.A of your Institute is permitted to carry  
out his/her Dissertation work on “ FUNDS FLOW STATEMENT ” in our  
Organization from 22.04.2021 to 20.05.2021.

This is for your Information.

For  
**INTEGRATED THERMOPLASTICS LTD**

*[Handwritten Signature]*  
Authorized Signature

# SHIRDI SAI ELECTRICALS LTD

Plot No 58 & 59, 1st Floor, Kadapa, Cuddapah-516004,  
Andhra Pradesh, India, Call 09666217217

SSEL/ FIN/21

Date : 27-05-2021

## PROJECT COMPLETION CERTIFICATE

This is to certify that **Mr.C.NAVEEN, (Reg.No.19701E0028)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)**", Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON WORKING CAPITAL MANAGEMENT IN SHIRDI SAI ELECTRICALS LTD.,**" Kadapa in our organization successfully completed for the period of 45 days from 12-04-2021 to 27-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,

For **SHIRIDI SAI ELECTRICALS LTD.**

  
**K.KIRAN KUMAR** **SHIRIDI SAI ELECTRICALS LTD.**  
Authorised Signatory

Finance Manager

Plot No 58 & 59, 1st Floor, Kadapa, Cuddapah-516004,  
Andhra Pradesh, India, Call 09666217217



# CHAITANYA CHEMICALS

(MANUFACTURERS OF BARIUM SALTS)

Office : 20/584-1, Namaste Board Lane, KADAPA - 516 001. A.P.

Ph. : 08562 243179, 250767 Fax : 08562 246179

Fact : Plot No. 5 & 6, Industrial Development Park, KADAPA-516 004. A.P. INDIA

Website : [www.bariumindia.com](http://www.bariumindia.com) / [www.chaitanyachemicals.com](http://www.chaitanyachemicals.com)

email : [info@bariumindia.com](mailto:info@bariumindia.com) / [info@chaitanyachemicals.com](mailto:info@chaitanyachemicals.com)



ISO 9001 : 2008

Date :

10<sup>th</sup> April, 2021

To

The Principal  
Annamacharya Institute of Technology and Sciences  
Thallpaka Panchayat, New Boyanapalli (P)  
Rajampet.

Sir,

Sub:- Permission letter for carry out Project Work – Regarding.

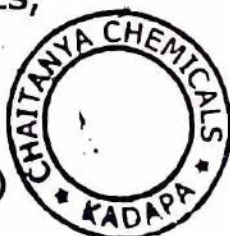
\* \* \* \* \*

We hereby permit **Mr. P NAVEEN KUMAR** who is studying M.B.A., in your institute to carry out field training for project work on "**WORKING CAPITAL**" in the functional area of **Finance** in our organization. The necessary data shall be provided for his studies.

Thanking you,

For CHAITANYA CHEMICALS,

Finance Manager  
(P. MD. HABIBULLA KHAN)





RING GROWTH

# SRIKALAHASTHI PIPES LIMITED

Regd. Office & Works : Rachagunneri 517641, Srikalahasthi Mandal,  
Chittoor District A.P. Tel : +91 08578-286650 to 55 Fax : +91 08578-286657/88  
Website : www.srikalahasthipipes.com CIN : L74999AP1991PLC013391  
E-mail : companysecretary@srikalahasthipipes.com



SPL/ FIN/21

May 25<sup>th</sup>, 2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.K.NAVEEN KUMAR, (Reg.No.19701E0030)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)"** Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN SRIKALAHASTHI PIPES LIMITED"** Srikalahasthi in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,

For Srikalahasthi Pipes Limited.

NNVKVBAJU

Sr.FINANCE MANAGER





Date: 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.S.G.NAZMA (Reg. No. 19701E0031)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)**", Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON RATIO ANALYSIS IN HERITAGE FOODS INDIA LTD.,**" Kasipentla in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

Yours Sincerely,  
For Heritage Foods (India) Limited

  
(N. Vamseedhar)  
Dy. General Manager (O)



Address: Kasipentla (V)  
Chandragiri (M)  
Chittoor (DT)



**HERITAGE FOODS (INDIA) LTD.**  
AN ISO: 22000 CERTIFIED COMPANY





Date: 29-05-2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Mr. C. NITHISH KUMAR RAJU (19701E0032) as a student of ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCE, RAJAMPETA, KADAPA DISTRICT has done his PROJECT WORK on "CUSTOMER AWARENESS ON SALES PROMOTION" VK AUTOMOBILES INDIA PVT. LTD., during the period from 14-04-2021 to 29-05-2021.

During the project work he successfully completed the work which assigned to him. We are very happy with his Good Endeavour.

For VK AUTOMOBILES INDIA PVT LTD

For VK AUTOMOBILES (INDIA) PVT. LTD.,  
GENERAL MANAGER

Authorised Signatory

**VK AUTOMOBILES INDIA PRIVATE LTD.**

I.T.I. Circle, Opp. Water Tank, Akkayapalli, Kadapa. Ph: 08562- 259443

**Monarch**

Tel : 200247, 200249

# **ANANTHA PVC PIPES PRIVATE LIMITED**

S.NO. 26, N.H.7, BANGALORE ROAD, HAMPAPURAM - 515 721.

ANANTAPUR DIST. (A.P.)

Date : 25.05.2021

## **TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.POTLA PALLAVI, (Reg.No.19701E0033)** a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)**", Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON CAPITAL BUDGETING MANAGEMENT IN ANANTHA PVC PIPES PVT. LIMITED**" Anantapur in our organization successfully completed for the period of 45 days i.e. from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

For Anantha PVC Pipes Pvt. Ltd.,

  
**G.NALLAPA REDDY**  
FINANCE MANAGER







## **SRI SAI SINDHU INDUSTRIES LIMITED**

Admn. Office & Works : Sy. No. 311 A & B, 1029, Bhogasamudram (V), Tadipatri (Mandal), 515 411, Anantapur (Dist). A.P.  
Tel : 08558 - 288153, 288154, Tele Fax : 08558-288346. Cell : 99122 23619. Email : saisindhuspongeiron@rediffmail.com, srisaisindhu@rediffmail.com

Date:27.05.2021

### **PROJECT COMPLETION CERTIFICATE**

This is to certify that **Mr.BOMMANA PEDDA REDDAIAH, (Reg.No. 19701E0034)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)"**, Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN SRI SAI SINDHU INDUSTRIES LIMITED,,"** Bhogasamudram, Tadipatri in our organization successfully completed for the period of 45 days from 12-04-2021 to 27-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Yours truly,

For Sri Sai Sindhu Industries Ltd,

  
K.Venugopal Rao

Manager Accounts





S.P.Y. REDDY B.E. (Mech.)  
Founder - Chairman  
Nandi Group of Companies  
(Pill 98480 20190)

**NANDI PIPES**  
PRIVATE LIMITED

Date : 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

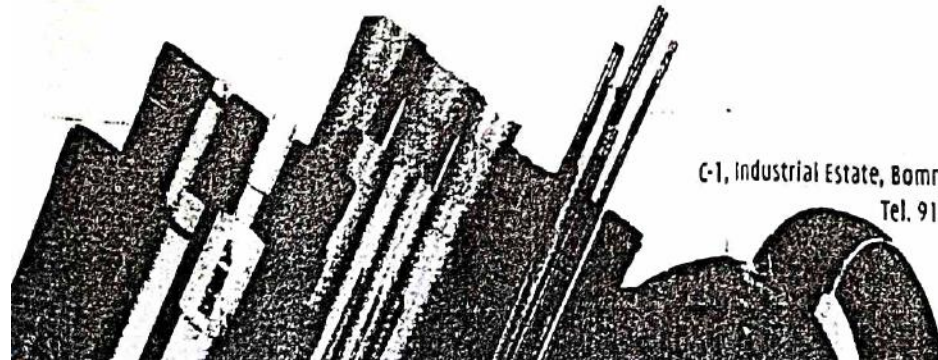
This is to certify that **Mr.DPRASANNA KUMAR, (Reg.No. 19701E0035)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)"** Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON INVENTORY MANAGEMENT IN NANDI PIPES PRIVATE LIMITED"** Nandyal in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For **NANDI PIPES PRIVATE LIMITED.**

  
**(B.SUDHAKAR)**  
Marketing Manager



G-1, Industrial Estate, Bommala Satram, Nandyal - 518 502, Kurnool Dist., (A.P.) India  
Tel. 91-08514-246252, 242760, 242409, Fax : 08514-243340, 243350  
Mobiles : 98481 12196, 94402 51535  
e-mail : nandipipe@yahoo.com  
website : www.nandipipes.com

**BHARATHI CEMENT CORPORATION PRIVATE LIMITED**

An IMS Certified Company (ISO 9001, ISO 14001 & OHSAS 18001)

Nallalingayapalli, Kamalapuram Mandal, YSR Kadapa Dist - 516 289,  
Andhra Pradesh, Ph: +91 8563 200 400/200 411

CIN : U26942TG1999PTC031682

Date: 05.04.2021

To  
The Principal,  
Annamacharya Institute of Technology and Sciences,  
Rajampet - 516126.

Dear Sir,

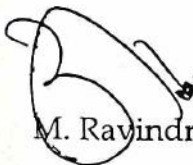
**Sub: Permission for Project Work.**

With reference to the above subject and letter dated 31<sup>st</sup> March 2021, we are pleased to provide an opportunity to Ms. M. Prashanthi bearing H.T.No: 19701E0036 of MBA to undertake Project Work on the topic "Working Capital" in our organization.

A project report needs to be submitted on completion of the project for obtaining the project completion certificate. It may please be noted that the student has to make her own arrangements towards boarding lodging and transportation and the company will not pay any stipend / allowance.

Please instruct her accordingly.

Regards,



M. Ravindra Kumar

Chief Manager - HR & Admin.





# Sri Ganesh Industries

Mfg. & Mkt. of Quality Masala's, Spices & Snacks



To Whom it may concern

This is to certify that Miss. S. PRAVALIKA, (Reg.No. 19701E0037), a student of Masters of Business Administration course at "Annamacharya Institute of Technology and Sciences (AUTONOMOUS)" Rajampet -516126 has done the marketing project work on "A STUDY ON CUSTOMER SATISFACTION TOWARDS Kotthas Foods" Kadapa in our market successfully completed for the period of 45 days from 19-4-2021 to 4-5-2021.

The project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavours.

Date

19-07-2021

The Director

For **SRI GANESH INDUSTRIES**  
*Kotha Naga Kumar*

Kotha Naga Kumar, **Partner**



No.15, Taj Nagar, Near Vinayaka Nagar, Kadapa - 516 001 - (A.P) Phone : 08562 - 645195  
E-mail : kotthas.ganesh@rediffmail.com

**ANANTHA PVC PIPES PRIVATE LIMITED**

S.NO. 26, N.H.7, BANGALORE ROAD, HAMPAPURAM - 515 721.

ANANTAPUR DIST. (A.P.)

Date:25.05.2021


**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Mr.K.RAMANJINEYULU, (Reg.No.19701E0039)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)**", Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON CASH FLOW STATEMENT IN ANANTHA PVC PIPES PVT. LIMITED.,**" ANANTAPUR in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For Anantha PVC Pipes Pvt. Ltd.,

  
G.NALLAPA REDDY  
FINANCE MANAGER



P. Y. REDDY B.E. (Mech.)  
Chairman  
Nandi Group of Companies  
1980/19140



Date : 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Ms.K.RAMEEJA, (Reg.No.19701E0040), a student of Master of Business Administration course at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)" Rajampet - 516 126 has done the Finance Project work on "A STUDY ON INVENTORY MANAGEMENT IN NANDI PIPES PRIVATE LIMITED" Nandyal in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work In this regard.

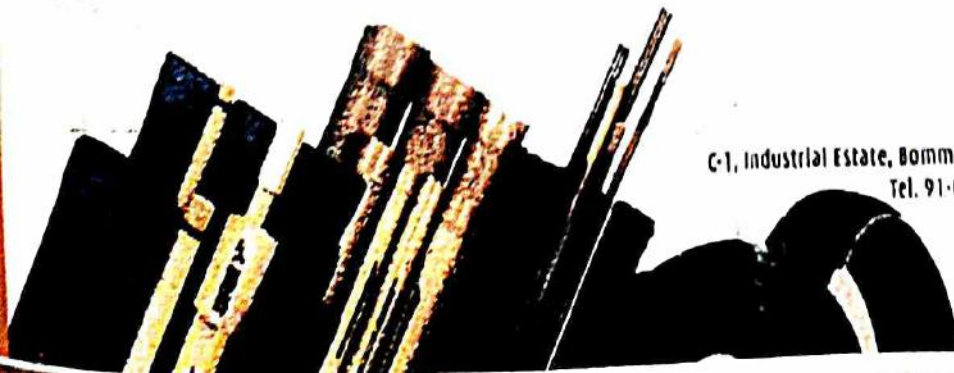
We wish all the best to her future endeavors.

For NANDI PIPES PRIVATE LIMITED.

(D.RAGHURAM)  
Finance Manager



G-1, Industrial Estate, Bommala Satram, Nandyal - 518 502, Kurnool Dist., (A.P.) Ind  
Tel. 91-08514-246252, 242760, 242409, Fax: 08514-243340, 24331  
Mobiles : 98481 12196, 94402 515  
e-mail : nandipipe@yahoo.co  
website : www.nandipipes.co



GSTIN : 37AAHFD8835F1Z8

STD : 08512 ☎ 253380



# Dhara Sree Ginning & Pressing Factory

COTTON GINNING & PRESSING TMC UNIT

Ref.No.

15.07.2021

Date

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. P. RAVI, (Reg. No.19701E0042), a student of Master of Business Administration course at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)" Rajampet – 516 126 has done the finance project work on "A STUDY ON WORKING CAPITAL ON PROFITABILITY IN DHARA SREE GINNING & PRESSING FACTORY" Adoni in our organization successfully completed from 12.4.2021 to 17.5.2021.

The Project worked carried out by him was to the entire satisfaction of ours and we Appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,

For Dhara Sree Ginning & Pressing Factory

*[Signature]*  
PARTNER

# 17/3/6A, S.No. 180/D, Basapuram Road,  
ADONI - 518 301.  
(Kurnool Dist.,) A.P.



9440293380

9866709046

9440293209

# The Andhra Pradesh Mineral Development Corporation Limited.,

(A State Government Undertaking)

## Mangampet Barytes Project.

Branch Office :

Mangampet-516 106.

Kadapa District, Andhra Pradesh

Phone : 08566 246229

Fax : 08566 246230.

Email : apmdcmpet@gmail.com



Head Office :

No. 294/1D,

100ft Kanur to Nidumanur Road,

Vijayawada - 521137. Andhra Pradesh

Phone No. : 0866-2429999

Email : apmdcltd@yahoo.com

Ref: No APMDC/ M. Pet / Accts/Project Work / 005 / 2021-22. Date: 01.04.2021

To

The Principal,

Annamacharya Institute of Technology & Science

New Boyanapalli,

Rajampet,

Kadapa - 516126.

Sir,

Sub: - Permission to take Project work - Information - Reg.

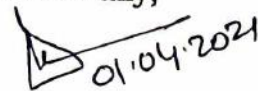
\*\*\*\*\*

With reference to the above subject, it is to bring to your kind notice that Kum.Uggu Revathi, (H.T No 19701E0043) 4<sup>th</sup> Semester of Annamacharaya Institute of Technology and science, (Approved by A.I.C.T.E - New Delhi, Affiliated to J.N.T.University Ananthapur) is permitted to take up project work for the period from 01.04.2021 to 15.05.2021 in the field of Finance Management "Working Capital" without any Financial Commitment.

This is for your kind information please.

Thanking you,

Yours faithfully,

 01.04.2021

Chief Project Officer

To

Kum.Uggu Revathi MBA 4<sup>th</sup> Semester Student,

Annamacharaya Institute of Technology and Science,

New Boyanapalli,

Rajampet.Kadapa - 516126

Copy to:

T' File & File.





Date: 29-05-2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Ms. A.RUSHITHA, (Reg.No.19701E0044), a student of Master of Business Administration course at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)" Rajampet-516 126 has done the Marketing Project work on ' A STUDY ON CONSUMER SATISFACTION WITH RESPECT TO DIMENSIONS OF SERVICE QUALITY' at Jammalamadugu in our company successfully completed for the period of 45 days from 14-4-2021 to 29-05-2021.

The Project Work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

M. Madhan Mohan Reddy  
(M. MADHAN MOHAN REDDY)  
MANAGER  
JAMMALAMADUGU

# SRI SATYANARAYANA DISTRIBUTORS

(Authorised Franchise for Bharati Airtel Limited)

# 3/642-1, Saraswathi Vidyamandir Road, Y.M.R. Colony, PRODDATUR. Kadapa Dt. A.P.

Date : 20/5/2021

## TO WHOM SO EVER IT MAY CONCERN

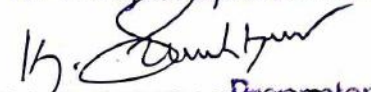
This is to certify that Mr. B. Sadik Basha (Regd.No. 19701E0045) M.B.A. Student of "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)," New Boyanapalli, Rajampet-516126 was placed with us for training for the period from 45 days from 05.04.2021 to 20.05.2021. This training has been organized as part of his study curriculum.

During the period he has done a project with the title of "A Study on MOBILE NUMBER PORTABILITY in SATYA NARAYANA DISTRIBUTORS BHARATHI AIRTEL LTD, PRODDATUR," Kadapa Dist. Under the Guidance Mrs. T. NAVANEETHA, Assistant Professor, Department of M.B.A.

Mr.B. Sadik Basha has shown keen interest while doing the project. We found his enthusiastic, diligent and creative. We wish him for a bright future.

For Bharathi Airtel Ltd

For Sri Satyanarayana Distributors



Mr.K. SURESH KUMAR

Manager

Dt: 20.05.2021

**DECLARATION**

I, N.SASIDHAR, hereby declare that the project report entitled as “ A STUDY ON WORKING CAPITAL MANAGEMENT IN HINDUSTHAN COCA-COLA BEVARAGES PVT.LTD ” is original and independent record of work, submitted by me to JNTU, Anantapur Under the Guidance of Mr.P.VENKATA SUBBAIAH Assistant Professor in Master of Business Administration Department, ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS), Rajampet, for the award of the degree of MASTER OF BUSINESS ADMINISTRATION has not been submitted either in part or in full for the award of any Degree or Diploma.

Date: 20-7-2021

Place : Rajampet

*N. Sasidhar*

Signature of the Student

N.SASIDHAR

HT No :-19701E0046

ADITYA BIRLA



FM/ULTRATECH/2021/

DECLARATION

Date: 25.05.2021

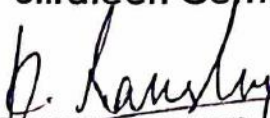
**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Mr.C.SATEESH KUMAR REDDY, (Reg.No. 19701E0047)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)"**, Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN ULTRATECH CEMENT LTD.,"** Tadipatri in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For **UltraTech Cement Ltd.**

  
**(K.RAMESH NAIK)**  
Finance Manager



**ADITYA BIRLA GROUP LIMITED**

Ultra Tech Cement Limited  
Andhra Pradesh Cement Works  
Bhogasamudram, Tadipatri Mandal,  
Anantapur District, Andhra Pradesh - 515413

Tel +91 8558 288847/50  
Fax +91 8558 288821/59  
Website [www.ultratechcement.com](http://www.ultratechcement.com)

Regd Office:  
Ahura Centre, B-Wing, 2nd Floor,  
Mahakali Caves Road,  
Andheri (E), Mumbai - 400093.



# TIRUMALA MILK PRODUCTS(P) LTD.



Address: 9, Vishal Nilaya, SP Naidu Layout, Vijinapura, Bengaluru, Karnataka 560016

Date: 30.05.2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.S.SHAKEER**, (Reg.No.19701E0048), a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)"** Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN TIRUMALA MILK PRODUCTS PRIVATE LIMITED"** Palamaner in our organization successfully completed for the period of 45 days from 15-04-2021 to 30-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.



Tirumala Milk Products Pvt. Ltd.,

Finance Manager

Registered Office :

Tirumala Milk Products Private Ltd.,

(Lactalis Operations in India)

New No.75/8, Old No. 1418/2B, 200 Feet Ring Road, Thirumala Nagar Extn., Ponnammanmedu, Chennai - 600 110, TN, India.

Phone: +91 44 3023 3400 Email: [cs@tirumalamilk.com](mailto:cs@tirumalamilk.com) Web: [tirumalamilk.com](http://tirumalamilk.com)

CIN: U15209TN1998PTC102741



Distinctly Ahead

**HAROON MOTORS**

Authorised Dealer : Bajaj Auto Limited.

Almaspet, KADAPA - 516 001 (A.P.)

☎ 08562 - 244228, 244284(Off) Fax : 272302

email:haroonbajaj@yahoo.com

## CERTIFICATE

This is to certify that:

Mr. M. SHESHA SHAIENDRA, M.B.A. (IV –Semester),  
(bearing Reg. No.: 19701E0049) of Annamacharya Institute of Technology and  
Science, Rajampeta, Kadapa District has taken up the project work entitled  
“CUSTOMER SATISFACTION” and has successfully completed in our  
organization. The project duration is April 8<sup>th</sup> 2021 to May 22<sup>nd</sup> 2021. During  
the period of her project work the approach and conduct have been satisfactory.

We wish him best in his future endeavors.

For Haroon Motors



Two Wheeler, Three Wheeler

★ Sales ★ Spares ★ Service

**Ionarch**

Cell : 6301950810, 9440251552

# **ANANTHA PVC PIPES PRIVATE LIMITED**

S.NO. 26, N.H.7, ILANGALORE ROAD, HAMPAPURAM - 515 721. ANANTAPUR DIST. (A.P.)

## **TO WHOM SO EVER IT MAY CONCERN**

*This is to certify that Miss.L.SILPA Reg No: 19701E0050*

*Student of MBA studying at ANNAMACHARYA INSTITUTE OF*

*TECHNOLOGY AND SCIENCES:RAJAMPET . As a part of*

*MBA programme she has successfully completed her project*

*work on "Fund Management & Profitability" towards*

**ANANTHA PVC PIPES PRIVATE LIMITED.**

**Duration: 45 Days**

*During the above period she has been conducted her maximum*

*Satisfaction to the company authorities*

**For Anantha PVC Pipes Pvt.Ltd.**

  
**Authorized Signatory**



**P**

**Penna Cement Industries Limited.**

PCIL-BRP-HR-2021

Date: 14.07.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Ms Polimera Sireesha D/o P Chandra Sekhar Reddy Hall Ticket no 19701E0051 MBA 2<sup>nd</sup> Year Student of Annamacharya Institute of Science and Technology, Rajampet has Successfully completed Project work program on "Financial Performance Analysis" in our organization for the period from 20.04.2021 to 1.06.2021

During the above period she evinced keen interest on her Project work.

For M/s Penna Cement Industries Limited

*S. Srinivas Kumar*  
Asst General Manager (HR & Admin)

WORKS : Boyareddyipalli (Village), Kamalapadu (Post), Yadiki (Mandal), Ananthapur Dist., A.P. 515 408  
Phone : 08558 - 285158, Fax : 08558 - 285150. www.pennacement.com  
HEAD OFFICE : Lakshmi Nivas 705, Road # 3, Banjara Hills, Hyderabad, Telangana., India. Pin Code : 500 034  
Phone : 0855145 / 08565777 / 08565310. www.pennacement.com



# RAJDHANI SUPERMARKETS

Dr. No: 2-323/A, Near Old Bus Stand, R.S

Road, Rajampet, KADAPA Dist: AP-516115

GST IN: 37CNTP4234R2ZV

## CERTIFICATE

This is to certify that Miss. M. SIVA NANDINI , (Reg.No. 19701E0052), a student of Masters of Business Administration course at " Annamacharya Institute of Technology and Sciences (AUTONOMOUS)" Rajampet -516126 has done the marketing project work on "A STUDY ON CUSTOMER PERCEPTION TOWARDS RAJDHANI SUPERMARKETS" Rajampet in our market successfully completed for the period of 45 days from 19-4-2021 to 4-5-2021.

The project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavours.

  
The Manager

**RAJDHANI SUPER MARKET**  
D.No. 2/323/A, R.S. Road,  
Old Bus Stand,  
RAJAMPET-516 115. A.P.  
GSTIN: 37CNTPP4234R2ZV



**ANDHRA PRADESH POWER GENERATION CORPORATION LIMITED**

**RAYALASEEMA THERMAL POWER PROJECT**

**CERTIFICATE**

This is to certify that Miss. P.SIVAJYOTHI (Regd. NO: 19701E0053) a bonafide student of ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTOMONOUS) NEW BOYANAPALLI, RAJAMPET . has done a project work under guidance of Sri Y.V.PRASAD REDDY, M.com, M.B.A, ICWA inter, Accounts Officer/RTPP for 42 days from 09.04.2021 to 08.06.2021 and successfully completed the report entitled "**A STUDY ON RATIO ANALYSIS**" in APGENCO for the Financial years 2013-14 to 2017-18.

During the above period her performance is satisfactory. We wish and all the best in her future endeavor.

Date: 10.06.2021

  
Dy. Chief Controller of Accounts  
APGENCO, RTPP.  
V.V. REDDY NAGAR.



# ARJAS STEEL PRIVATE LIMITED

ARJAS STEEL Address: Jambulapadu(v) Tadipatri Mandal, Ananthpur District  
Andhra Pradesh, Pincode - 515411  
www.arjassteel.com, contact@arjas.com

ARJAS/ FIN/21

Date : 25-05-2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Ms.S.SIVA SAVITHRI (Reg.No.19701E0054)**, a student of Master of Business Administration course at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)", Rajampet - 516 126 has done the Finance Project work on "A STUDY ON CAPITAL BUDGETING TECHNIQUES IN ARJAS STEEL PVT. LTD.," Tadipatri in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

Thanking you,

Yours truly,

For ARJAS STEEL PVT. LTD.

*A. Sambasiva Rao*  
A.SAMBASIVA RAO

Finance Manager



Address: Jambulapadu(v) Tadipatri Mandal, Ananthpur District  
Andhra Pradesh, Pincode - 515411  
www.arjassteel.com, contact@arjas.com

# Andhra Pradesh Mineral Development Corporation Limited.,

(A State Government Undertaking)

## Mangampet Barytes Project.

Head Office :  
Mangampet-516 106.  
Kadapa District, Andhra Pradesh  
Phone : 08566 246229  
Fax : 08566 246230.  
Email : apmdcmapet@gmail.com



Head Office :  
No. 294/1D,  
100ft Kanur to Nidumanur Road,  
Vijayawada - 521137, Andhra Pradesh  
Phone No. : 0866-2429999  
Email : apmdcltd@yahoo.com

APMDC / M' Pet / HRD / Project Work / 076 / 2021-22, Dt:10.04.2021

To  
The Principal,  
Annamacharya Institute of Technology  
& Sciences,  
New Boyanapalli,  
RAJAMPET,  
Kadapa (Dt), A.P. - 516126.

Sir,

Sub: Permission to take up Project Work - Information - Reg.

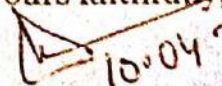
\* \* \*

With reference to the above subject, it is to bring to your kind notice that, Ms. B. Sowmya, H.T. No.19701E0055, 4th Semester MBA Student of Annamacharya Institute of Technology and Sciences (Approved by AICTE, New Delhi & Affiliated to JNT University, Anantapur), New Boyanapalli, Rajampet, Kadapa (Dt) is permitted to take up project work for the period from 10.04.2021 to 25.05.2021 in the field of "Financial Statement Analysis" without any Financial Commitment.

This is for your information please.

Thanking you.

Yours faithfully,

  
10.04.2021  
Chief Project Officer.

To:

- Ms. B. Sowmya, H.T. No.19701E0055, 4th Semester MBA, Annamacharya Institute of Technology and Sciences, New Boyanapalli, RAJAMPET, Kadapa (Dt), A.P. - 516126

Copy to:

1. The Asst. Manager (F&A), B.O. M' Pet.
2. T' File & File.

**Dixon**

The brand behind brands

25+ Years

# DIXON TECHNOLOGIES (INDIA) LIMITED

6-42, Papanayidu Pet, Near Tirupati Airport, Tirupati, Andhra Pradesh, 517526, India

Toll Free No : 18003454001, Phone: +91-120-4737200

www.dixontechnologies.com, E-Mail: info@dixoninfo.com, girija.padget@dixoninfo.com

DTIL/ FIN/21

Date : 28-05-2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.B.SREEDHAR (Reg.No.19701E0056)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)**", Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON WORKING CAPITAL MANAGEMENT IN DIXON TECHNOLOGIES (INDIA) PVT. LTD.,**" Tirupati in our organization successfully completed for the period of 45 days from 13-04-2021 to 28-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,

For Dixon Technologies (India) Limited.

  
Mr. Vikash Juneja  
Finance Manager  
Tirupati



25+ Years

Head Office  
B 14 & 15, Noida Phase II,  
Pin - 201305, U.P. India  
Phone: +91-120-4737200  
E-Mail: info@dixoninfo.com

6-42, Papanayidu Pet, Near Tirupati Airport, Tirupati, Andhra Pradesh, 517526, India  
Toll Free No : 18003454001, Phone: +91-120-4737200  
www.dixontechnologies.com, E-Mail: info@dixoninfo.com, girija.padget@dixoninfo.com

Date : 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

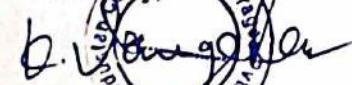
This is to certify that **Mr.SETTINABOINA SREEKANTH, (Reg.No. 19701E0057)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)"** Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN HINDUSTHAN COCA - COLA BEVERAGES PVT. LIMITED"** Srikalahasthi in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,



K.Venugopal Rao  
Finance Manager



**SRIKALAHASTHI PIPES LIMITED**

Regd. Office & Works : Rachagunneri 517641, Srikalahasti Mandal,  
Chittoor District A.P. Tel : +91 08578-286650 to 55 Fax : +91 08578-286657/88  
Website : www.srikalahasthipipes.com CIN : L74999AP1991PLC013391  
E-mail : companysecretary@srikalahasthipipes.com



SPL/ FIN/21

Apr 10<sup>th</sup>, 2021

To  
The HOD/Principal - M.B.A.  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampet - 516 126.

**Sub: Consent for M.B.A Project Work**

Dear Sir,

With reference to the above subject, we are pleased to provide an opportunity to **Mr.THOTA SREEKANTH, (Reg.No.19701E0058)** of Master of Business Administration course to undertaken Finance Project work on the topic **"A STUDY ON WORKING CAPITAL MANAGEMENT IN SRIKALAHASTHI PIPES LIMITED"** Srikalahasthi in our organization during the period of 45 days i.e. from 10.04.2021 to 25.05.2021.

Project report needs to be submitted on completion of the Project for obtaining the Project Completion certificate. It may please be noted that the students has to make his own arrangements towards boarding, lodging and transportation and the company will not pay any stipend/allowance.

Thanking you,

Yours truly,

**For Srikalahasthi Pipes Limited.**

  
**N.V.K.V. RAJU**  
**FINANCE MANAGER**



**Monarch**

**ANANTHA PVC PIPES PRIVATE LIMITED**

S.NO. 26, N.H.44, BANGALORE ROAD, HAMPAPURAM - 515 721.  
ANANTAPUR DIST. (A.P.)

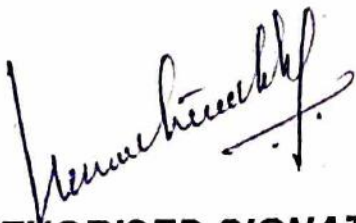
Tel : 200247, 200249

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Ms.K.Sreelatha Reg No:19701E0059  
student of MBA studying at Annamacharya Institute of  
Technology And Sciences: Rajampet. As a part of MBA  
Programme she has allowed for Project Work on "Z-SCORE"  
towards M/s Anantha PVC Pipes Pvt Limited.

**Duration: 45 Days**

**For ANANTHA PVC PIPES PVT LIMITED**



**AUTHORISED SIGNATORY**







**Zuari Cement**  
HEIDELBERGCEMENT Group

**Zuari Cement Limited**  
Krishna Nagar - 516 311  
Yerraguntla, Dist - Kadapa  
Andhra Pradesh, India  
Phone : +91 85 63 27 51 07 / 08  
Fax : +91 85 63 27 51 01 / 64  
www.zuaricements.com

Date: 08-06-2021

## CERTIFICATE

This is to certify that Mr. C. SREENU (HT No. 19701E0060) "MASTER OF BUSINESS ADMINISTRATION (MBA)" student of "Annamacharya Institute of Technology and Science, Rajampeta, Kadapa District" has done Project Work titled "LEVERAGE ANALYSIS" in our organization from 22-04-2021 to 07-06-2021.

We wish him all the best in his future endeavors.



Registered Office :  
Krishna Nagar - 516 311  
Yerraguntla, Dist. - Kadapa  
Andhra Pradesh, India  
Tel : +91-85 63-27 51 02 / 07 / 08 / 95  
Fax : +91 85 63 27 51 64

Corporate Identity Number (CIN) :  
U26942AP2000PLC050415



PROJ/2021

Date : 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms. B.SRILATHA** (Reg.No.19701E0061), a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)**" Rajampet - 516 126 has done the Project work on "**A STUDY ON CUSTOMER SATISFACTION IN BHARTI AIRTEL LTD**" Tirupati in our organization successfully for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.



Siddhartha

Local m-commerce manager  
Tirupati



## SRIKALAHASTHI PIPES LIMITED

Regd. Office & Works : Rachaguneri 517641, Sri Kalahasthi Mandal,  
Chittoor District A.P. Tel : +91 08578-286650 to 55 Fax : +91 08578-  
286657/88 Website : www.Grikalahasthipipes.com CIN :  
L74999AP1991PLC013391

INSPIRING GROWTH E-mail : companysecretary@srialahasthipipes.com



SPL/ FEB/20

April 12<sup>th</sup>, 2021

### TQ WHOIKS@EVERIT PIAYCONCERN

**This is to certify that Mr.M. SRIKANTH, (Reg. No 19701E0062), a student of Master of Business Administration Course at "ANNAMACHARYAINSTITUTE OF TECHNOLOGY & SCIENCES" Rajampet - 516 126 has done the Project work on "A STUDY ON CAPITALBUDGETING MANAGEMENT IN SRI KALAHASTHI PIPES LTD., SRIKALAHASTHI" in our organization successfully completed for the period from 12-04-2021 to 17-05-2021.**

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

**Yours truly,**

**For Sri Kalahasthi Pipes Limited**



NNVKV RAJ J

FINANCE MANAGER

Date: 10-6-2021

To  
The Principal,  
Annamacharya Institute of Technology and Science,  
Rajampet,  
Kadapa District.

**Sub: - Completion of Project work.**

This is to certify that **Mr. C. SUDARSHAN** has completed his project work in our organization specific topic on **"CASH FLOW ANALYSIS"** from 15-04-2021 to 09-06-2021.

During the time of his project work we have observed that he is very keen to learn and updated his knowledge.

He conducts and discipline is good during the period of in project work.

For Bharathi Cement Corporation Pvt. Ltd.,

Asst. General Manager  




2  
SRI RAMA JAYAM

# SHRI GOVINDARAJA MILLS PRIVATE LIMITED

(Formerly known as Shri Govindaraja Textiles Private Ltd)  
(A GOVT. RECOGNIZED TWO STAR EXPORT HOUSE)

Admin Office : Sayalgudi Road, Savvaspuram Village, Aruppukottal - 626105, Tamilnadu. Phone +91- 4566-240343, 240844 E-mail : [info@sgrmills.com](mailto:info@sgrmills.com)

## TO WHOME SO EVER IT MAY CONCERN

This is to certify that Miss KUMMETHA SUJITHA (Roll No.19701E0064), D/o.MADHAN MOHAN REDDY, M.B.A II Year Student of Annamacharya Institute of Technology & Sciences of Rajampet, her Project done on Employee Job Satisfaction in our mill. During the Project period from 12.04.2021 to 17.04.2021 her conduct character and attendance were found satisfactory.

We wish her to bright future in her all careers.

For Shri Govindaraja Mills (P) Ltd.,

  
Authorised Signatory

V : U17111TN1999PTC042314

PAN : AAHCS7005D

GST :37AAHCS7005D1ZJ

Regd Office :258, Tiruchuli Road, Aruppukottal - 626101, Virudhunagar District, Tamilnadu - India. E-mail : [info@sgrmills.com](mailto:info@sgrmills.com)

Factory : Peddarangapuram (Village) Opp. J.N.T.U. College, PULIVENDLA MANDAL - 516390. Kadapa District. Andhra Pradesh.

ZCL/HR/PW/2021

8<sup>th</sup> April 2021

To

The Principal  
Annamacharya Institute of Technology and Sciences  
Rajampet  
Kadapa Dist, AP 516 126

Sir,

**Sub: - Grant of Project work to Ms.D Supriya - Reg**  
**Ref: - Your Letter No. AITS- MBA /Projects/2021 dt. 30.03.2021**

With reference to the above subject we are pleased to allow **Ms.D Supriya** H T No.19701E0065 to do project work on "**WORKING CAPITAL MANAGEMENT**" for a period of **45 DAYS** from **08.04.2021** to **19.05.2021**.

During the project work period the student shall abide by all safety, rules and regulations of the organization. The project work report shall be the property of the organization and no details shall be divulged to any outside agency without the prior written approval of the management.

The management is not responsible for any personal injuries or accidents during the project work period.

The student is advised to meet the undersigned.

Thanking You,  
Yours faithfully,

**For ZUARI CEMENT LTD**

  
**ASHISH REDDY**  
**GM - HR & ADMIN**



Date: 25.05.2021

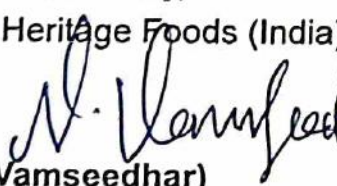
**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.KOTHAPALLI SWETHA (Reg. No. 19701E0066)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)"**, Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON RATIO ANALYSIS IN HERITAGE FOODS INDIA LTD.,"** Kasipentla in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

Yours Sincerely,  
For Heritage Foods (India) Limited

  
(N. Vamseedhar)  
Dy. General Manager (O)



Address: Kasipentla (V)  
Chandragiri (M)  
Chittoor (DT)



**HERITAGE FOODS (INDIA) LTD.**  
AN ISO: 22000 CERTIFIED COMPANY



Date : 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.GUNDLURU TEJASREE (Reg.No. 19701E0067)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)"**, Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON FINANCIAL PERFORMANCE IN SURYA ELEVATORS PVT. LTD.,"** Tirupati in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

For Surya Elevators Pvt Ltd.,

  
General Manager, Field Operations

**SURYA ELEVATORS PRIVATE LIMITED**

ISO 9001: 2008 Certified Company

Head Office :  
O/A, 2nd Floor, 16th Cross, 18th Main Road,  
Manabhanagar, Bangalore-560 070, India.  
Phone : 080-2639 4099  
Fax : 080-2639 4070

Branch Office :  
#T8-8-18/E, 1st Floor,  
Leelomahal Circle, Tirupati -517 501,  
Phone : 0877-225 8299,  
Mobile : 99598 75577

Factory :  
# 56, Balajinagar,  
Mydasandra, Mysore Road,  
Bangalore-560 059.  
Phone : 97411 56107



**ANANTHA PVC PIPES PRIVATE LIMITED**

S.NO. 26, N.H.44, BANGALORE ROAD, HAMPAPURAM - 515 721.

ANANTAPUR DIST. (A.P.)

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Ms.G.Vandana Reg No:19701E0068  
student of MBA studying at Annamacharya Institute of  
Technology And Sciences: Rajampet. As a part of MBA  
Programme she has allowed for Project Work on "Ratio  
Analysis" towards M/s Anantha PVC Pipes Pvt Limited.

**Duration: 45 Days****For ANANTHA PVC PIPES PVT LIMITED**  
**AUTHORISED SIGNATORY**

Cell : 9441104999  
9440044999  
Ph : 08554 - 245999

FAX : 08554-227722  
e-mail : bfl\_ltd9@yahoo.co.in  
web : bhaskargroups.in



# BHASKAR FERTILISERS (P) LIMITED

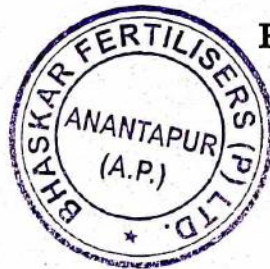
MFD : SINGLE SUPER PHOSPHATE (POWDER)  
GRANULATED SUPER PHOSPHATE,  
N.P.K. GRANULATED FERTILISERS.



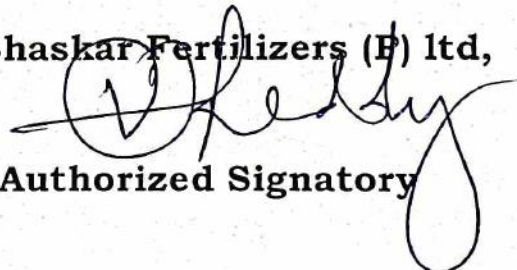
D.NO.18-1-343, Venugopal Nagar, Opp. RTC BUS STAND, ANANTAPURAMU-515005.(A.P) INDIA

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that Miss. K. VASANTHA, M.B.A student of Annamacharya institute of Technology & Sciences (AUTONOMOUS) has successfully completed the project on "**CAPITAL STRUCTURE AND ANALYSIS**" in our organization for 45 days from 05-04-2021 to 19-05.2021. her performance and conduct during the project work was good.



For Bhaskar Fertilizers (P) ltd,

  
Authorized Signatory

# ANANTHA PVC PIPES PRIVATE LIMITED

5 KM 20, NH 44, BANGALORE ROAD, HANAPURAM - 515 101

ANANTAPUR DIST, A.P.

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr V Venkata Chalapathi Reg No: 19701E0070 student of MBA studying at Annamacharya Institute of Technology & sciences, Rajampet. As a part of MBA Programme he has allowed for Project Work on "Trend Analysis" towards M/s Anantha PVC Pipes Pvt Limited

ation: 45 Days

ANANTHA PVC PIPES PVT LIMITED

*S. Suresh*

**AUTHORISED SIGNATORY**



Date : 10.04.2021

To

The HOD/Principal - M.B.A.

Annamacharya Institute of

Technology & Sciences (Autonomous),

New Boyanapalli,

Rajampet - 516 126.

**Sub: Consent for M.B.A Project work**

Dear Sir/Madam,

Sub: Acceptance to give permission to take up project work-"A STUDY ON FINANCIAL PERFORMANCE ANALYSIS IN SURYA ELEVATORS PVT. LTD., AT TIRUPATI".

With reference to the above subject, we are accepting to give permission to take up project work to **Mr.BIRRU VENKATA RAMANA** of Reg.No.19701E0071, a student of your Annamacharya Institute of Technology & Sciences, Rajampet - 516 126 studying M.B.A., Finance Project work "A STUDY ON FINANCIAL PERFORMANCE ANALYSIS IN SURYA ELEVATORS PVT. LTD." Tirupati for the period of 45 days i.e. from 10-04-2021 to 25-05-2021 at Surya Elevators Pvt. Ltd, Tirupati.

For Surya Elevators Pvt Ltd.,

  
**G. Bhanu Prakash**  
General Manager Filed Operations

**SURYA ELEVATORS PRIVATE LIMITED**

ISO 9001: 2008 Certified Company

Head Office :  
10/A, 2nd Floor, 16th Cross, 18th Main Road,  
Imanabhanagar, Bangalore-560 070, India.

Phone : 080-2639 4099

Fax : 080 2639 4070

Branch Office :  
#18-8-18/E, 1st Floor,  
Leelamchal Circle, Tirupati - 517 501.  
Phone : 0877-225 8299,  
Mobile : 99598 75577

Factory :  
# 56, Balajinagar,  
Mylasandra, Mysore Road,  
Bangalore-560 059.  
Phone : 97411 56107



Date: 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Mr.ARIBOYINA VENKATA SUBBAIAH (Reg. No. 19701E0072)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)"**, Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN HERITAGE FOODS INDIA LTD.,"** Kasipentla in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Yours Sincerely,  
For Heritage Foods (India) Limited

  
(N. Vamseedhar)  
Dy. General Manager (U)



Address: Kasipentla (V)  
Chandragiri (M)  
Chittoor (DT)



**HERITAGE FOODS (INDIA) LTD.**

**AN ISO: 22000 CERTIFIED COMPANY**

id. Off: 6-3-541/c, Panjagutta, Hyderabad - 500 082. Andhra Pradesh, INDIA. Tel.: +91-40-23391221, 23391222 Fax: 30685458 website : www.heritagefoods.co.in





# SRIKALAHASTHI PIPES LIMITED

Regd. Office & Works : Rachagunneri 517641, Srikalahasthi Mandal,  
Chittoor District A.P. Tel : +91 08578-286650 to 55 Fax : +91 08578-286657/88  
Website : www.srikalahasthipipes.com CIN : L74999AP1991PLC013391  
E-mail : companysecretary@srikalahasthipipes.com



SPL/ MARK/21

May 25<sup>th</sup>, 2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.GADIRAJU VENKATESWARA RAJU, (Reg. No.19701E0073)** , a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)"** Rajampet - 516 126 has done the Marketing Project work on **"A STUDY ON SALES PROMOTION IN SRIKALAHASTHI PIPES LIMITED"** Srikalahasthi in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

Thanking you,

Yours truly,

For Srikalahasthi Pipes Limited.

NNVKV RAJU

Sr.MARKETING MANAGER



# **ANANTHA PVC PIPES PRIVATE LIMITED**

S.NO. 26, N.H.44, BANGALORE ROAD, HAMPAPURAM - 515 721.

ANANTAPUR DIST. (A.P.)

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Mr.K.Venu Gopal Reg No: 19701E0075

student of MBA studying at Annamacharya Institute of

Technology & sciences, Rajampet. As a part of MBA

Programme he has allowed for Project Work on "Cash Flow"

towards M/s Anantha PVC Pipes Pvt Limited

Duration: 45 Days

For ANANTHA PVC PIPES PVT LIMITED



**AUTHORISED SIGNATORY**





+91 80 6659 8700
+91 80 6696 3333
info@subex.com
www.subex.com

Date: 10-04-2021

**Sub: Consent for M.B.A Project work**

Dear Sir/Madam, Sub: Acceptance to give permission to take up project work "A STUDY ON RISK AND RETURN ANALYSIS ON SUBEX PVT. LTD., AT BANGLORE".

With reference to the above subject, we are accepting to give permission to take up project work to Mr. Vinay of Reg.No.19701E0076, a student of your Annamacharya Institute of Technology & Sciences, Rajampet - 516 126 studying M.B.A., Finance Project work "A STUDY ON RISK AND RETURN ANALYSIS ON SUBEX PVT. LTD." Bangalore for the period of 45 days i.e.from 10-04-2021 to 25-05-2021 at Subex Pvt. Ltd., at Bangalore".

Yours truly,  
For Subex Limited

G.V.Krishnakanth  


G V Krishnakanth  
Company Secretary & Compliance Officer

Encl: Trading approval letter

Subex Limited

CIN – L85110KA1994PLC016663

RM7 Ecoworld, Outer Ring Road, Devarabinsanhalli, Bangalore – 560103, India





# **DORA PLASTICS PRIVATE LTD.,**

Plot No.31, Industrial Estate, Settipalli (Post), Renigunta Road, TIRUPATI - 517 506.

Chittoor (Dist) A.P. :Fac:0877-2274316, 2285116, Fax No. 0877 - 2271266

**Factory:** Plot No.81 Part & 82, Industrial Park, Gajulamandyam, Renigunta Mandal -517 520.

E-mail: dorasyringes@rediffmail.com, dorasyringes@gmail.com website.www.doraindustries.com

CIN : U24130AP1998PTC030547

Date: 10.04.2021

To  
The HOD/Principal - MBA,  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampet - 516 126.

**Sub: Consent for Project Work**

Dear Sir,

With reference to the above subject, we are pleased to provide an opportunity to **Ms.SYED.AFRIN, (Reg.No.19700E00AA)** of Master of Business Administration course to undertake Finance Project work on the topic **"A STUDY ON RATIO ANALYSIS IN DORA PLASTICS PRIVATE LIMITED"** Tirupati in our organization during the period of 45 days i.e. from 10.04.2021 to 25.05.2021.

Project report needs to be submitted on completion of the Project for obtaining the Project Completion certificate. It may please be noted that the students has to make her own arrangements towards boarding, lodging and transportation and the company will not pay any stipend/allowance.

For DORA PLASTICS PVT LIMITED

(KVS SHANMUKH)

FINANCE DEPARTMENT



**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.K.AISHWARYA (Reg. No.19700E00AB)** M.B.A student of **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)"** New Boyanapalli, Rajampet - 516 126 was placed with us for training for the period of 45 days from 10-04-2021 to 25-05-2021, This training has been organized as part of her study curriculum.

During the period she has done a project with the title of **"A STUDY ON INVENTORY MANAGEMENT IN AMARARAJA BATTERIES LTD AT TIRUPATI"**, under the guidance Mr.Sahul - Finance Manager at Finance Department our Head Office, Karakambadi, Tirupati.

Ms.K.aishwarya has shown keen interest while doing the project. We found her enthusiastic, diligent and creative. We wish her for a bright future.

For Amara Raja Batteries Limited

  
**Mr. V. CHANDRASEKHAR**  
Finance Manager

Date : 25.05.2021



## JOHNSON LIFTS PRIVATE LIMITED

Address: Korramenugunta, Tirupati, Andhra Pradesh 517501, Contact : 096402 55147,  
91 8774244406, www.johnsonliftsltd.com, www.johnsonlifts.com,

Date : 25.05.2021

### TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Ms.SHAIK ANUD**, (Reg.No.19700E00AC), a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)**" Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON FUNDS FLOW STATEMENT IN JOHNSON LIFTS PRIVATE LIMITED**" Korramenugunta, Tirupati in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

For **JOHNSON LIFTS PRIVATE LIMITED.**

(**SHAIK MUSTHAFA**)  
Finance Manager



Tirupati Branch : Korramenugunta, Tirupati, Andhra Pradesh 517501.  
Contact : 096402 55147, 91 8774244406,.

Address: B-31, Kukatpally Industrial Estate, Balanagar, Hyderabad, Telangana 500037, Phone: 040 2307 8881  
www.johnsonliftsltd.com, www.johnsonlifts.com,



## NSL Textiles Limited

Plot No - 4, Near JNTUCE, APIIC Park  
PULIVENDULA - 516 390, Y.S.R. (Dist.)  
Phones : 7331140146, 7331140162

Ref: NSL/HRD/2021-22

Date: 02.04.2021

To:

The Principal,  
Annamacharya Institute of Technology & Sciences,  
New Boyanapalli - 516126  
Rajampeta, Kadapa Dt. - AP

Dear Sir,

Sub: Permission for project work in our Company - reg

As per your request, We have permitted Miss T.Aruna, H.T.No.1970E00AD M.B.A student of Annamacharya Institute of Technology & Sciences, Kadapa to do project work in our company related to **Finance** for 50 days from 02.04.2021 to 21.05.2021.

Thanking you,

For N.S.L. TEXTILES LTD

Authorized Signatory

Reg. Office : EMGEE House, 3<sup>rd</sup> Floor, Chandramouli Nagar, 4<sup>th</sup> Lane, Ring Road,  
Guntur- 522 007, Andhra Pradesh, INDIA.

Phone : 0863 - 2237144, 2237344, Fax : 2237244

Floor # 8-2-684/2A, Road No. 12, Banjara Hills, HYDERABAD - 500 034. (T.S)

Fax : 040 - 3051 4350

Date : 25-05-21

**TO WHOM SO EVER IT MAY CONCERN**

This is to Certify that Miss. P. Asha Latha, 1970!E00AE , student of Master of Business Administration ( MBA) at Annamacharya Institute of Technology and Science , Rajampet has successfully completed her project work on “A study on Leverage Analysis” for a period of 45 days I.e., 10-4-2021 to 25-05-2021.

The project report is purely for academic purpose for completion of the course .

We wish all the best for her successful endeavours

HR Manager

Lanco cements

Srikalahasthi

**Corporate Office:**

Plot no. 397, Udyog Vihar, Phase-3,  
Gurgaon, 122 016 New Delhi Region, India  
Phone No. +91-124-4741 000/ 044 Fax +91-124-474 1066  
[info@lancogroup.com](mailto:info@lancogroup.com)



# Penna Cement Industries Limited.

Date: 02.04.2021

To,  
The Principal,  
Annamacharya Institute of Technology and Sciences,  
Rajampet.

Sir,

Sub: Consent for providing project work

Ref: Your letter Dt.30.03.2021.

We refer to the above subject and wish to inform you that, we are providing project work to Miss. G. Baby H.T. No. 19700E00AF in financial management from 15.04.2021 to 30.05.2021

Thanking you ,

Yours faithfully  
For Penna Cement Industries Ltd,

M. RAMALINGA REDDY  
A.G.M (ACCOUNTS)

**WORKS : Boyareddypalli, Kamalapadu (Village), Yadiki (M), Ananthapur Dist., A.P.**

**Phone : 08558 - 200433, Fax : 08558 - 201660. [www.pennacement.com](http://www.pennacement.com)**

**HEAD OFFICE : Lakshmi Nivas 705, Road # 3, Banjara Hills, Hyderabad, Telangana., India. Pin Code : 500 034**

**Phone : 040 - 44565100 / 400, Fax : 040 - 44565145 / 44565222 / 44565310, [www.pennacement.com](http://www.pennacement.com)**

**CIN NO. - U26942AP1991PLC013359**

**BHARATHI CEMENT CORPORATION PRIVATE LIMITED**

An IMS Certified Company (ISO 9001, ISO 14001 &amp; OHSAS 18001)

Nallalingayapalli, Kamalapuram Mandal, YSR Kadapa Dist - 516 289,  
Andhra Pradesh, Ph: +91 8563 200 400/200 411

CIN : U26942TG1999PTC031682

Date: 19.04.2021

To  
The Principal,  
Annamacharya Institute of Technology & Sciences,  
Rajampet - 516126.

Dear Sir,

**Sub: Permission for Project Work.**

With reference to the above subject and letter dated 31<sup>st</sup> March 2021, we are pleased to provide an opportunity to Ms. V.Chandrika of M.B.A to undertake Project Work in our organization.

A project report needs to be submitted on completion of the project for obtaining the project completion certificate. It may please be noted that the student has to make her own arrangements towards boarding lodging and transportation and the company will not pay any stipend / allowance.

Please instruct her accordingly.

Regards,

  
M. Ravindra Kumar

Chief Manager - HR &amp; Admin.

To  
The HOD/Principal - MBA,  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampet - 516 126.

**Sub: Consent for M.B.A. Project work**

Dear Sir/Madam,

With reference to the above subject, we are pleased to provide an opportunity to **Ms.CHINTAM DEEPTHI (Reg.No.19700E00AH)** of M.B.A to undertaken Human Resource Project Work on the topic **"A STUDY ON PERFORMANCE APPRAISAL IN KANSAI NEROLAC PAINTS LIMITED"** Kadapa in our organization for the period of 45 days i.e from 10.04.2021 to 25.05.2021.

A project report needs to be submitted on completion of the project for obtaining the Project Completion certificate. It may please be noted that the students has to make her own arrangements towards boarding, lodging and transportation and the company will not pay any stipend/allowance.



**For KANSAI NEROLAC PAINTS**

**SURESH KUMAR  
HR MANAGER**





**Zuari Cement**  
HEIDELBERGCEMENT Group

**Zuari Cement Limited**

Krishna Nagar - 516 311  
Yerraguntla, Dist - Kadapa  
Andhra Pradesh, India  
Phone : +91 85 63 27 51 07 / 08  
Fax : +91 85 63 27 51 01 / 64  
www.zuaricements.com

19<sup>th</sup> April 2021

ZCL/HR/PW/2021

To

The Principal  
Annamacharya Institute of Technology and Sciences  
Rajampot  
Kadapa Dist, AP 516 126

Sir,

**Sub: - Grant of Project work to Mr.M Kalyan Kumar - Reg**  
**Ref: - Your Letter No. AITS-MBA PROJECTS/21 dt. 01.04.2021**

With reference to the above subject we are pleased to allow **Mr.M Kalyan Kumar** H T No.19700E00AI to do project work on **"RISK AND RETURN ANALYSIS AND CEMENT INDUSTRY"** for a period of **60 DAYS** from **19.04.2021 to 18.06.2021**.

During the project work period the student shall abide by all safety, rules and regulations of the organization. The project work report shall be the property of the organization and no details shall be divulged to any outside agency without the prior written approval of the management.

The management is not responsible for any personal injuries or accidents during the project work period.

The student is advised to meet the undersigned.

Thanking You,

Yours faithfully,

For ZUARI CEMENT LTD

  
**ASHISH REDDY**  
GM - HR & ADMIN

Registered Office :  
Krishna Nagar - 516 311  
Yerraguntla, Dist - Kadapa  
Andhra Pradesh, India  
Tel : +91-85 63-27 51 02 / 07 / 08 / 95  
Fax : +91-85 63-27 51 64.

Corporate Identity Number (CIN) :  
U26942AP2000PLC050415





Date: 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that MR.AKEPATI KRISHNA CHAITANYA (Reg. No. 19700E00AJ), a student of Master of Business Administration course at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)", Rajampet - 516126 has done the Finance Project work on " INFLUENCE OF SOCIAL NETWORKING ADVERTISEMENTS ON CONSUMER ATTITUDES TOWARDS THE BRAND AND THEIR PURCHASE INTENTION" IN HERITAGE FOODS INDIA LTD., Kasipentla in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021 .

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

Yours Sincerely,

For Heritage Foods (India) Limited

(N. Vamseedhar)

Dy. General Manager (O)



Address: Kasipentla (V)

Chandragiri (M)

Chittoor (OT)



HERITAGE FOODS (INDIA) LTD.

ANISO: 22000 CERTIFIED COMPANY

KGUT SIS  
RVA C 002



# VGAIN ENTERPRISES (P) Ltd



12-04-2021

To

The Principal  
Annamacharya Institute of Technology and Sciences  
Rajampet

Sir,

With reference to your letter dated 11-04-2021, we are pleased to provide project to your student Miss.C.Krishna Chaitanya (19700E00AK) in our organization.

Regards

Dr.K.Uday Gowri Shankar  
Director

**VGAIN ENTERPRISES (P) LTD.**

D.No: 19-12-1/2, First Floor  
KESAVAYANAGUNTA  
Opp: JAGJIVANRAM PARK  
TIRUPATI - 517 501

# The Andhra Pradesh Mineral Development Corporation Limited.,

(A state Government Undertaking)

## Mangampet Barytes Project

Branch Office:  
Mangampet-516 106,  
Kadapa District,  
Andhra Pradesh  
Phone : 08566 246229, 42,43,  
Fax : 08566 246230



Head Office:  
HMWSSB, Rear Block, 3<sup>rd</sup> Floor,  
Khairatabad, Hyderabad-500 004.  
Phone : 23393814, 23323153.  
Fax : 040-23393152.

Ref: APMDCL/M.B.A/Project Work/2020-2021

Date: 10.04.2021

To  
The HOD/Principal - MBA,  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampel - 516 126.

### Sub: Consent for Project M.B.A Work

Respected sir,

With reference to the above subject, we are pleased to provide an opportunity to Ms. V LAKSHMI SRAVANI, (Reg.No.19700E00AL) of Master of Business Administration course to undertake Finance Project work on the topic "A STUDY ON CAPITAL BUDGETING IN ANDHRA PRADESH MINERAL DEVELOPMENT CORPORATION LIMITED" Mangampet, Kadapa in our organization during the period from 10-04-2021 to 25-05-2021.

Project report needs to be submitted on completion of the Project for obtaining the Project Completion certificate. It may please be noted that the students has to make her own arrangements towards boarding, lodging and transportation and the company will not pay any stipend/allowance.

Place : Mangampet

Date : 10-04-2021

Authorized Signature  
General Manager



Certified

**Capricorn**

Capricorn Food Products India Ltd.

EXPORT HOUSE STATUS HOLDER

New No. AH-11 / Old No. AH-216

2<sup>nd</sup> Street, 8<sup>th</sup> Main Road, Shanthy Colony,

Anna Nagar, Chennai – 600 040, India

Tel : +91 44 4228 1020

Fax : +91 44 4350 0864

Email : [Capricorn@capricorngroup.com](mailto:Capricorn@capricorngroup.com)

Website : [www.capricorngroup.com](http://www.capricorngroup.com)

Date: 25.05.2021

### **PROJECT COMPLETION CERTIFICATE**

This is to certify that **Ms.Y.LAKSHMI, (Reg.No.19700E00AM)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)"** Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN CAPRICORN FOOD PRODUCTS INDIA LIMITED"** Chittoor-517588 in our organization successfully completed during the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

  
M. Krishna Kumar  
GENERAL MANAGER

**Factories:**

Palagunta, Satyavedu Mandal, Chittoor District. A.P. – 517588 Phone : 08576 200 200/ 222 / 233

Email : [svedu@capricorngroup.com](mailto:svedu@capricorngroup.com)

Kalguddapatti, Palakodu Road, Banni Hall-Post, Kaveripatnam Krishnagiri District 635 106, India

The Principal,  
Annamacharya Institute of Technology and Sciences,  
Rajampet - 516126.

Dear Sir,

**Sub: Permission for Project Work.**

With reference to the above subject and letter dated 11th April 2021, we are pleased to provide an opportunity to Mr. p.manoj bearing H.T.No: 19701E00AN of M.B.A to undertake Project Work in our organization.

A project report needs to be submitted on completion of the project for obtaining the project completion certificate. It may please be noted that the student has to make his own arrangements towards boarding lodging and transportation and the company will not pay any stipend / allowance.

Please instruct his accordingly.

Regards,



**Rajiv Bajaj**  
Managing Director  
Friday 23<sup>rd</sup> July 2018.



# NANDI POLYMERS INDIA PRIVATE LIMITED

S.P.Y.REDDY B.E. (Mech.)  
Founder - Chairman  
Nandi Group of Companies  
1984-85-86-87-88

Address: Sy.No.841/2, Industrial Estate, Renigunta Road,  
Renigunta Chittoor District, Tirupati, Andhra Pradesh 517501  
www.nandipolymers.com, contact@nandigroup.com  
Phone: 0877 228 5205

Date : 25.05.2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.M.MOHAN KRISHNA, (Reg.No. 19700E00A0)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)"**, Rajampet - 516 126 has done the Marketing Project work on **"A STUDY ON BRAND AWARENESS IN NANDI POLYMERS PVT. LTD.,"** Tirupati in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For **NANDI POLYMERS INDIA PRIVATE LIMITED.**

(D.RAGHURAM)  
Sr.Sales Manager



# The Andhra Pradesh Mineral Development Corporation Limited .,

(A state Government Undertaking)  
**Mangampet Barytes Project**

Branch Office :  
Mangampet-516 106,  
Kadapa District,  
Andhra Pradesh  
Phone : 08566 246229, 42,43,  
Fax : 08566 246230



Head Office :  
HIMWSSB, Rear Block, 3<sup>rd</sup> Floor,  
Khairatabad, Hyderabad-500 004.  
Phone : 23393814, 23323153.  
Fax : 040-23393152.

Ref: APMDCL/M.B.A/Project Work/2020-2021

Date: 10.04.2021

To  
The HOD/Principal - MBA,  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampel - 516 126.

**Sub: Consent for Project M.B.A Work**

Respected sir,

With reference to the above subject, we are pleased to provide an opportunity to **Ms.TIPPANA MOUNIKA,(Reg.No.19700E00AP)** of Master of Business Administration course to undertaken Finance Project work on the topic "**A STUDY ON CAPITAL BUDGETING IN ANDHRA PRADESH MINERAL DEVELOPMENT CORPORATION LIMITED**" Mangampel, Kadapa in our organization during the period from 10-04-2021 to 25-05-2021.

Project report needs to be submitted on completion of the Project for obtaining the Project Completion certificate. It may please be noted that the students has to make her own arrangements towards boarding, lodging and transportation and the company will not pay any stipend/allowance.

Place : Mangampet

Date : 10-04-2021

  
Authorised Signature  
General Manager





# CHAITANYA CHEMICALS

(MANUFACTURERS OF BARIUM SALTS)

Office : 20/584-1, Namaste Board Lane, KADAPA - 516 001. A.P.

Ph. : 08562 243179, 250767 Fax : 08562 246179

Fact : Plot No. 5 & 6, Industrial Development Park, KADAPA-516 004. A.P. INDIA

Website : [www.bariumindia.com](http://www.bariumindia.com) / [www.chaitanyachemicals.com](http://www.chaitanyachemicals.com)

email : [info@bariumindia.com](mailto:info@bariumindia.com) / [info@chaitanyachemicals.com](mailto:info@chaitanyachemicals.com)



ISO 9001 : 2008

Date :

10<sup>th</sup> April, 2021

To

The Principal  
Annamacharya Institute of Technology and Sciences  
Thallpaka Panchayat, New Boyanapalli (P)  
Rajampet.

Sir,

**Sub:- Permission letter for carry out Project Work – Regarding.**

\* \* \* \* \*

We hereby permit **Mr. P. MUNI PRASAD** who is studying M.B.A., in your institute to carry out field training for project work on "**WORKING CAPITAL**" in the functional area of **Finance** in our organization. The necessary data shall be provided for his studies.

Thanking you,

For CHAITANYA CHEMICALS,

  
Finance Manager  
(P. MD. HABIBULLA KHAN)



2  
SRI RAMA JAYAM

# SHRI GOVINDARAJA MILLS PRIVATE LIMITED

(Formerly known as Shri Govindaraja Textiles Private Ltd)  
(A GOVT. RECOGNIZED TWO STAR EXPORT HOUSE)

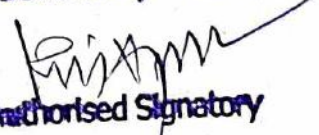
Office : Sayalgudi Road, Savvaspuram Village, Aruppukottai - 626105, Tamilnadu. Phone +91- 4566-240343, 240844 E-mail : [Info@sgrmills.com](mailto:Info@sgrmills.com).

## TO WHOME SO EVER IT MAY CONCERN

This is to certify that Mr MADARLA MURALI NAIDU (Roll No.19700E00AR), S/o.MADARLA MOHAN NAIDU, M.B.A II Year Student of Annamacharya Institute of Technology & Sciences of Rajampet, him Project done on Customer Satisfaction in our mill. During the Project period from 12.04.2021 to 17.04.2021 him conduct character and attendance were found satisfactory.

We wish her to bright future in her all careers.

For Shri Govindaraja Mills (P) Ltd.,

  
Authorised Signatory

N : U17111TN1999PTC042314

PAN : AAHCS7005D

GST : 37AAHCS7005D1ZJ

Regd Office : 258, Tiruchuli Road, Aruppukottai - 626101, Virudhunagar District, Tamilnadu - India. E-mail : [Info@sgrmills.com](mailto:Info@sgrmills.com)

Factory : Peddarangapuram (Village) Opp. J.N.T.U. College, PULIVENDLA MANDAL - 516390. Kadapa District. Andhra Pradesh.

E-mail : [vs@sgrmills.com](mailto:vs@sgrmills.com), [ps@sgrmills.com](mailto:ps@sgrmills.com)

**BHARATHI CEMENT CORPORATION PVT.LTD.**

Corporate Office: #6-2-B26, Reliance Majestic,

Road No.10, Banjara Hills, Hyderabad-500 034

www.bharathiment.com

www.vicat.fr



Date: 12-6-2021

To

The Principal,

Annamacharya Institute of Technology and Science,

Rajampet,

Kadapa District.

**Sub: - Completion of Project work.**

This is to certify that **Mr. G. NAGAVIDYA KIRAN** has completed his project work in our organization specific topic on "**CAPITAL STRUCTURE**" from 26-04-2021 to 09-06-2021.

During the time of his project work we have observed that he is very keen to learn and updated his knowledge.

He conducts and discipline is good during the period of in project work.

For Bharathi Cement Corporation Pvt. Ltd.,



Factory: Nallalingayapalli Village, Kamalapuram Mandal, Kadapa Dist - 516289, A.P. Ph:08563-200400/200411



Vicat, France

ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES  
(Autonomous)


New Boyanapalli, Rajampet -516126

CERTIFICATE



This is to certify that the project work entitled “A STUDY ON DEALER’S PERCEPTION WITH ZUARI CEMENT PRIVATE LTD, YERRAGUNTLA” submitted by Mr.G. NARASIMHULU for the award of MASTER OF BUSINESS ADMINISTRATION, to Annamacharya Institute of Technology & Sciences, is a record of independent research work undertaken by him, under my supervision and guidance and the project was not submitted earlier either in part of whole for the award of any other degree or diploma to any university or institute.

  
Project Guide

  
Head of the Department  
Master of Business Administration  
Principal  
HOD  
Annamacharya Institute of Technology & Sciences  
New Boyanapalli, Rajampet - 516 126

External Examiner



**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.T.NIROSHA (Reg. No.19700E00AV)** M.B.A student of **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)"** New Boyanapalli, Rajampet - 516 126 was placed with us for training for the period of 45 days from 10-04-2021 to 25-05-2021, This training has been organized as part of her study curriculum.

During the period she has done a project with the title of **"A STUDY ON CASH MANAGEMENT IN AMARARAJA BATTERIES LTD AT TIRUPATI"**, under the guidance Mr.Sahul - Finance Manager at Finance Department our Head Office, Karakambadi, Tirupati.

Ms.T.Nirosha has shown keen interest while doing the project. We found her enthusiastic, diligent and creative. We wish her for a bright future.

For Amara Raja Batteries Limited

  
**Mr. V. CHANDRASEKHAR**  
Finance Manager

Date : 25.05.2021

ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES  
(AUTONOMOUS)

NEW BOYANAPALLI-516126, RAJAMPET (A.P.)



Affiliated to

JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY, ANANTAPUR

**DEPARTMENT OF  
MASTER OF BUSINESSADMINISTRATION**

**CERTIFICATE**

This is to certify that the project work entitled "A STUDY ON  
**PROMOTIONAL STRATEGIES OF CADBURY.,**" is the bonfire work  
carried out by **V. PAVAN KUMAR**, Regd. No: **19700E00AW** is submitted in the partial  
fulfilment of the requirements for the award of degree of **MASTER OF BUSINESS  
ADMINISTRATION** during the year 2019-2021.

  
Head of the Department

**(P.SUBRAMANYAM)**

  
Project Guide

**P.VENKATA  
SUBBIAH**

**External Examiner**



# NANDI POLYMERS INDIA PRIVATE LIMITED

S.P.Y.REDDY B.E. (Mech.)  
Founder - Chairman  
Nandi Group of Companies  
FPI: 98480 20190

Address: Sy.No.841/2, Industrial Estate, Renigunta Road,  
Renigunta Chittoor District, Tirupati, Andhra Pradesh 517501  
www.nandipolymers.com, contact@nandigroup.com  
Phone: 0877 228 5205

Date : 25.05.2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Mr.M.MOHAN KRISHNA**, (Reg.No. **19700E00A00**), a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES (Autonomous)**", Rajampet - 516 126 has done the Marketing Project work on "**A STUDY ON BRAND AWARENESS IN NANDI POLYMERS PVT. LTD.,**" Tirupati in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by him was to the entire satisfaction of ours and we appreciate his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

For **NANDI POLYMERS INDIA PRIVATE LIMITED.**

(D.RAGHURAM)  
Sr.Sales Manager



**DODLA DAIRY LIMITED**

**MILK & MILK PRODUCTS**

NADIMIDDODDIPALLI - VILLAGE, Near Moram, Moram,  
Palamaner Hwy, Kolamasana Palle, Andhra Pradesh 517432



Date: 25.05.2021

**PROJECT COMPLETION CERTIFICATE**

This is to certify that **Ms.LEBAKU SAI PRASANNA (Reg.No. 19700E00AY)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES"** New Boyanapalli, Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON WORKING CAPITAL MANAGEMENT IN DODLA DAIRY LTD. AT PALAMANER"** in our organization successfully completed during the period of 45 days from 10.04.2021 to 25.05.2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.



For Dodla Dairy Ltd.

**C.RAVI KRISHNA**

Factory Sales Manager





# SRI SAI BALAJI AUTO MOBILES

Nellore Road, Near Bypass, **BADVEL - 516 227**. Kadapa Dist., A.P.,

Cell : 9440643743, 7893300476.

**GoodLife**

SPL/MR/19

31<sup>st</sup> Mar, 2019

## TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Onteru Mahendra (Reg.No:17700E00AZ)** a student of **Master of Business Administration** at Annamacharya Institute of Technology and Sciences, Rajampet had done the project in “**A Study on post-sale services at HERO Motor Corp Ltd**” in our showroom successfully from 22-1-2-2019 to 7-3-2019.

The Project Work carried by him was to the entire satisfaction to us and we appreciate his sincere and excellent work in this regard.

Thanking you,

Yours Truly,

**For Sree Sai Balaji Auto Mables.**  
**For Sri Sai Balaji Auto Mables**

  
Proprietor/Partner  
**R.SREENIVASULU** 31/03/19.

**Manager**

Date : 10.04.2021

To  
The HOD/Principal - M.B.A.  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampet - 516 126.

**Sub: Consent for M.B.A. Project work**

Dear Sir/Madam,

**Sub: Acceptance to give permission to take up Finance Project work-"A STUDY ON PORTFOLIO MANAGEMENT IN RELIANCE CAPITAL ASSET MANAGEMENT LTD., AT TIRUPATI".**

With reference to the above subject, we are accepting to give permission to take up project work to **Mr.S.SALMAN** of **Reg.No.19700E00BA**, a student of your "Annamacharya Institute of Technology & Sciences" New Boyanapalli, Rajampet - 516 126 studying M.B.A., Finance Project work "**A STUDY ON PORTFOLIO MANAGEMENT IN RELIANCE MUTUAL FUND**" Tirupati for the period of 45 days at Reliance Capital Asset Management Ltd, Tirupati.

Reliance Capital Asset Management Ltd

(**SYED SALEEMUDDIN**)

Cluster Branch Manager

Tirupati



# Penna Cement Industries Limited.

Date: 02.04.2021

To,  
The Principal,  
Annamacharya Institute of Technology and Sciences,  
Rajampet.

Sir,

Sub: Consent for providing project work

Ref: Your letter Dt. 31.03.2021.

We refer to the above subject and wish to inform you that, we are providing project work to Miss.S. SAMEENA H.T. No. 19700E00BB in financial management from 15.04.2021 to 30.05.2021

Thanking you ,

Yours faithfully

For Penna Cement Industries Ltd,

M. RAMALINGA REDDY  
A.G.M (ACCOUNTS)

WORKS : Boyareddypalli, Kamalapadu (Village), Yadiki (M), Ananthapur Dist., A.P.

Phone : 08558 - 200433, Fax : 08558 - 201660. [www.pennacement.com](http://www.pennacement.com)

OFFICE : Lakshmi Nivas 705, Road # 3, Banjara Hills, Hyderabad, Telangana., India. Pin Code : 500 034

Phone : 040 - 44565100 / 400, Fax : 040 - 44565145 / 44565222 / 44565310, [www.pennacement.com](http://www.pennacement.com)

CIN NO. - U26912AP1991PLC013359

(A state Government Undertaking)  
**Mangampet Barytes Project**

Office:  
Mangampet-516 106,  
Rajampet District,  
Andhra Pradesh  
Phone: 08566 246229, 42,43,  
08566 246230



Head Office:  
HMWSSB, Rear Block, 3<sup>rd</sup> Floor,  
Khairatabad, Hyderabad-500 004.  
Phone : 23393814, 23323153.  
Fax : 040-23393152.

Ref: APMDCL/M.B.A/Project Work/2020-2021

Date: 25.05.2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.SHAIK SAMEERA, (Reg.No.19700E00BC)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)**" Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON INVENTORY MANAGEMENT IN ANDHRA PRADESH MINERAL DEVELOPMENT CORPORATION LIMITED.,**" Mangampet - 516 106 in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

Place : Mangampet

Date : 25-05-2021



Authorised Signature

General Manager

9441104999  
9440044999  
08554 - 245999

FAX : 08554-227722  
e-mail : bfl\_ld9@yahoo.co.in  
web : bhaskargroups.in



# BHASKAR FERTILISERS (P) LIMITED

MFD : SINGLE SUPER PHOSPHATE (POWDER)  
GRANULATED SUPER PHOSPHATE,  
N.P.K. GRANULATED FERTILISERS.



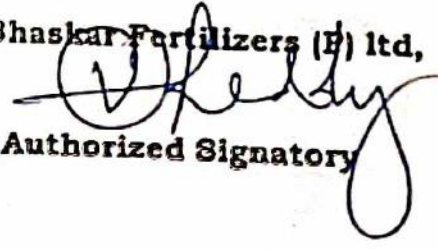
D.18-1-343, Venugopal Nagar, Opp. RTC BUS STAND, ANANTAPURAMU-515005.(A.P) INDIA

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Miss. D. SARITHA**, M.B.A student of Annamacharya institute of Technology & Sciences (AUTONOMOUS) has successfully completed the project on "**LIQUIDITY & PROFITABILITY ANALYSIS**" in our organization for 45 days from 05-04-2021 to 19-05-2021. her performance and conduct during the project work was good.



For Bhaskar Fertilizers (P) Ltd,

  
Authorized Signatory



Ref.No. : PROJ/2021

Date : 12.07.2021

**TO WHOM SO EVER IT MAY CONCERN**

This to certify that Mr. M. SHASHI KUMAR (Regn. No. : 19700E00BE) a student of Business Administration course from "ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES", New Boyanapalli, Rajampet - 516 126 has done the project work on "A study on Mobile number Portability in BHARATHI AIRTEL", Nandyal in our organisation successfully completed for the period of 45 days.

The project work carried out by him was to the entire satisfaction of ours and we appreciate and his sincere and excellent work in this regard.

We wish all the best to his future endeavors.

AIRTEL OFFICE

*G. S. M.*  
12/07/2021  
NANDYAL 51850  
Mob: 08514242445  
Cell: 9849122918  
Mrs. G.S.M. Photographic Stores  
# 44, Bateji Complex  
Near Arayappa Swamy Temple,  
NANDYAL - 51850

Date :25.05.2021

ACKNOWLEDGEMENT

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that **Ms.E.SIREESHA (Reg.No.19700E00BF)**, a student of Master of Business Administration course at "**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES**" New Boyanapalli, Rajampet - 516 126 has done the Finance Project work on "**A STUDY ON FUND MANAGEMENT AND PROFITABILITY IN BHARATHI CEMENT CORPORATION PRIVATE LIMITED**" Kamalapuram (V), Kadapa in our organization successfully completed for the period from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

For Bharathi Cement Corporation Pvt Ltd

  
M. Ravindra Kumar  
Sr. Manager



Date:10.04.2021

To  
The HOD/Principal - M.B.A.  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampet - 516 126.

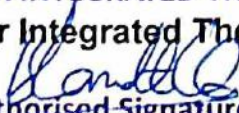
**Sub: Consent for Project Work**

Dear Sir,

With reference to the above subject, we are pleased to provide an opportunity to **Ms.N.SIREESHA, (Reg.No.19700E00BG)** of Master of Business Administration course to undertake Finance Project work on the topic **"A STUDY ON LEVERAGE ANALYSIS AND IT'S IMPACT ON PROFITABILITY WITH REFERENCE TO INTEGRATED THERMOPLASTIC PVT LTD"** Nandyal in our organization during the period of 45 days i.e. from 10.04.2021 to 25.05.2021.

Project report needs to be submitted on completion of the Project for obtaining the Project Completion certificate. It may please be noted that the students has to make her own arrangements towards boarding, lodging and transportation and the company will not pay any stipend/allowance.

FOR INTEGRATED THERMOPLASTICSLTD  
For Integrated Thermo Plastics Ltd.,

  
Authorised Signature  
BHARATH K

AUTHORISED SIGNATURE





# SRIKALAHASTHI PIPES LIMITED

Regd. Office & Works : Rachagunneri 517641, Srikalahasti Mandal,  
Chittoor District A.P. Tel : +91 08578-286650 to 55 Fax : +91 08578-286657/88  
Website : www.srikalahasthipipes.com CIN : L74999AP1991PLC013391  
E-mail : companysecretary@srikalahasthipipes.com



SPL/ FIN/21

May 25<sup>th</sup>, 2021

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Ms.MANCHALA SREELAKSHMI, (Reg.No. 19700E00BH)**, a student of Master of Business Administration course at **"ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)"** Rajampet - 516 126 has done the Finance Project work on **"A STUDY ON CASH MANAGEMENT IN SRIKALAHASTHI PIPES LIMITED"** Srikalahasti in our organization successfully completed for the period of 45 days from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

Thanking you,

Yours truly,

**For Srikalahasthi Pipes Limited.**

**NNVKV RAJU**

**Sr.FINANCE MANAGER**





Hindustan Coca-Cola  
Beverages Pvt. Ltd.

Hindustan Coca-Cola Beverages Pvt. Ltd.,  
Unit - By No.127-134, Kapuguneri Village,  
Srikalahasthi Mandal,  
Chittoor - 517 840  
T. +91 888022854

Date:10.04.2021

To  
The HOD/Principal - M.B.A.  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampet - 516 126.

Dear Madam / Sir,

Sub: Project Work Permission

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We are glad to accord permission to **Mr.BALARAJU SUBRAMANYAM RAJU, Reg. No:19701E00BI** of your college to take up his Academic Project on the topic A Study on "INVENTORY MANAGEMENT IN HINDUSTHAN COCA - COLA BEVERAGES PVT. LTD., SRIKALAHASTHI" in our organization for the period of 45 days from 10-04-2021 to 25-05-2021 in Finance Department.

After completion of his project he has to submit the project report to the company.

During the period of the project he will not be entitled for any stipend or accommodation.

Thanking you,

Yours truly,

  
K.Venugopal Rao  
Finance Manager

**Monarch**

Tel : 200247, 200249

**ANANTHA PVC PIPES PRIVATE LIMITED**

S.NO. 26, N.H.44, BANGALORE ROAD, HAMPAPURAM - 515 721.

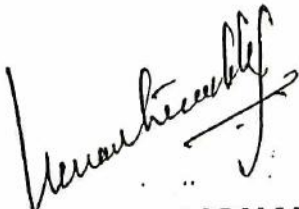
ANANTAPUR DIST. (A.P.)

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Ms.P.Susmitha Reg No:19700E00BJ  
student of MBA studying at Annamacharya Institute of  
Technology And Sciences: Rajampet. As a part of MBA  
Programme she has allowed for Project Work on "Inventory  
Management" towards M/s Anantha PVC Pipes Pvt Limited.

**Duration: 45 Days**

**For ANANTHA PVC PIPES PVT LIMITED**



**AUTHORISED SIGNATORY**





Date : 25.05.2021

**PROJECT COMPLETION CERTIFICATE**

This is to certify that Ms.SOWDARAPU SWARNA LATHA (Reg. No. 19700E00BK), , a student of Master of Business Administration course at "ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AUTONOMOUS)" Rajampet - 516 126 has done the Marketing Project work on "A STUDY ON CUSTOMER SATISFACTION IN VK AUTO MOBILES INDIA PRIVATE LTD.," Kadapa in our organization successfully completed for the period from 10-04-2021 to 25-05-2021.

The Project work carried out by her was to the entire satisfaction of ours and we appreciate her sincere and excellent work in this regard.

We wish all the best to her future endeavors.

For VK AUTOMOBILES INDIA PVT LTD  
For VK AUTOMOBILES (INDIA) PVT.LTD.,

  
Authorised Signatory

(KIRAN PRASAD BABU.A)  
GENERAL MANAGER

**VK AUTOMOBILES INDIA PRIVATE LIMITED**

ITI, Akkayapalli, Kadapa, Andhra Pradesh 516003, Ph : 08562 - 259333

www.hondamotors.com





Date: 27-05-2021

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Kum. SOMISETTY THANUSHIA (19700E00BL) as a student of ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCE, RAJAMPETA, KADAPA DISTRICT has done her PROJECT WORK on "CUSTOMER RELATIONSHIP MANAGEMENT" VK AUTOMOBILES INDIA PVT. LTD., during the period from 08-04-2021 to 25-05-2021.

During the project work she successfully completed the work which assigned to her. We are very happy with her Good Endeavour.

For VK AUTOMOBILES INDIA PVT LTD

GENERAL MANAGER  
For VK AUTOMOBILES (INDIA) PVT. LTD.,

  
Authorised Signatory

**VK AUTOMOBILES INDIA PRIVATE LTD.**

---

I.T.I. Circle, Opp. Water Tank, Akkayapalli, Kadapa. Ph: 08562- 259443

**BHARATHI CEMENT CORPORATION PRIVATE LIMITED**

An IMS Certified Company (ISO 9001, ISO 14001 & OHSAS 18001)

Nallalingayapalli, Kamalapuram Mandal, YSR Kadapa Dist - 516 289,  
Andhra Pradesh. Ph: +91 8563 200 400/200 411

CIN: U26942TG1977PTC031522

Date: 26.04.2021

To  
The Principal,  
Annamacharya Institute of Technology & Sciences,  
Rajampet - 516126.

Dear Sir,

**Sub: Permission for Project Work.**

With reference to the above subject and letter dated 11<sup>th</sup> April 2021, we are pleased to provide an opportunity to Mr. S. Tharun bearing H.T.No: 19700E00BM of M.B.A to undertake Project Work on the topic "Capital Structure" in our organization.

A project report needs to be submitted on completion of the project for obtaining the project completion certificate. It may please be noted that the student has to make his own arrangements towards boarding lodging and transportation and the company will not pay any stipend / allowance.

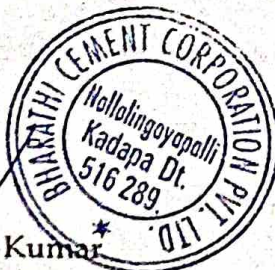
Please instruct him accordingly.

Regards,



M. Ravindra Kumar

Chief Manager - HR & Admin.



**BHARATHI CEMENT CORPORATION PRIVATE LIMITED**

An IMS Certified Company (ISO 9001, ISO 14001 &amp; OHSAS 18001)

Nallalingayapalli, Kamalapuram Mandal, YSR Kadapa Dist - 516 289,  
Andhra Pradesh, Ph: +91 8563 200 400/200 411

CIN : U26942TG1999PTC031682

Date: 19.04.2021

To  
The Principal,  
Annamacharya Institute of Technology & Sciences,  
Rajampet - 516126.

Dear Sir,

**Sub: Permission for Project Work.**

With reference to the above subject and letter dated 17<sup>th</sup> April 2021, we are pleased to provide an opportunity to Ms. G.Veera Pranaya of M.B.A to undertake Project Work in our organization.

A project report needs to be submitted on completion of the project for obtaining the project completion certificate. It may please be noted that the student has to make her own arrangements towards boarding lodging and transportation and the company will not pay any stipend / allowance.

Please instruct her accordingly.

Regards,

M. Ravindra Kumar  
Chief Manager - HR & Admin.



INSPIRING GROWTH

# SRIKALAHASTHI PIPES LIMITED

Regd. Office & Works : Rachaguneri 517641, Sri Kalahasthi Mandal,  
Chittoor District A.P. Tel : +91 08578-286650 to 55 Fax : +91 08578-286657/88  
Website : www.srikalahasthipipes.com CIN : L74999AP1991PLC013391  
E-mail : companysecretary@srikalahasthipipes.com



SPL/ MARK/21

Apr 10<sup>th</sup>, 2021

To

The HOD/Principal - M.B.A.  
Annamacharya Institute of  
Technology & Sciences (Autonomous),  
New Boyanapalli,  
Rajampet - 516 126.

## Sub: Consent for Project Work

Dear Sir,

With reference to the above subject, we are pleased to provide an opportunity to **Mr.BANDARU VENKATA SAI VARA PRASAD, (Reg.No.19700E00B0)** of Master of Business Administration course to undertake Marketing Project work on the topic **"A STUDY ON EFFECT OF BRAND IMAGE ON CONSUMER BUYING BEHAVIOUR IN SRIKALAHASTHI PIPES LIMITED"** Sri Kalahasthi in our organization during the period of 45 days i.e. from 10.04.2021 to 25.05.2021.

Project report needs to be submitted on completion of the Project for obtaining the Project Completion certificate. It may please be noted that the students has to make his own arrangements towards boarding, lodging and transportation and the company will not pay any stipend/allowance.

Thanking you,

Yours truly,

**For Sri Kalahasthi Pipes Limited.**

**NNVKV RAJU**

**Sr.MARKETING MANAGER**







# Penna Cement Industries Limited.

Date: 02.04.2021

To,  
The Principal,  
Annamacharya Institute of Technology and Sciences,  
Rajampet.

Sir,

Sub: Consent for providing project work

Ref: Your letter Dt.31.03.2021.

We refer to the above subject and wish to inform you that, we are providing project work to Miss. A. Vidyavathi H.T. No. 19700E00BP in financial management from 15.04.2021 to 30.05.2021

Thanking you ,

Yours faithfully  
For Penna Cement Industries Ltd,

M. RAMALINGA REDDY  
A.G.M (ACCOUNTS)

**WORKS : Boyareddypalli, Kamalapadu (Village), Yadiki (M), Ananthapur Dist., A.P.**

**Phone : 08558 - 200433, Fax : 08558 - 201660. [www.pennacement.com](http://www.pennacement.com)**

**AD OFFICE : Lakshmi Nivas 705, Road # 3, Banjara Hills, Hyderabad, Telangana., India. Pin Code : 500 034**

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# CHAITANYA CHEMICALS

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ISO 9001 : 2008

Date :

10<sup>th</sup> April, 2021

To

The Principal  
Annamacharya Institute of Technology and Sciences  
Thallpaka Panchayat, New Boyanapalli (P)  
Rajampet.

Sir,

**Sub:- Permission letter for carry out Project Work – Regarding.**

\* \* \* \* \*

We hereby permit **Mr. J. VISWANATH** who is studying M.B.A., in your institute to carry out field training for project work on "**CASH FLOW Analysis**" in the functional area of **Finance** in our organization. The necessary data shall be provided for his studies.

Thanking you,

For CHAITANYA CHEMICALS,

  
Finance Manager  
(P. MD. HABIBULLA KHAN)





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